



For the Long Run

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A world that once moved so quickly suddenly slows.
Time to reset.

To think about how the measures taken now will
affect the future.

To think beyond ourselves.

To make decisions for the long run.

Taking the long view is instinct at AIMCo.

Overview

Investing on behalf of Albertans requires us to
seek opportunities that will ensure a secure and
prosperous future. It calls for patience and ingenuity.
And a belief in what we do, and why we do it.

Over the last decade, AIMCo has earned \$66.2 billion
in net investment returns on behalf of its pension,
endowment and government funds clients.

It is a privilege and a trust to be Alberta's
investment manager — now and for the long run.

2019 Highlights

\$118.8B

Assets Under Management

\$11.5B

Net Investment Income

10.6%

Total AIMCo Net
Investment Return

11.8%

Balanced Funds Net
Investment Return

4.8%

Government & Specialty Funds
Net Investment Return

Long-Term Investment Performance

7.0%

Four-Year Annualized
Rate of Return

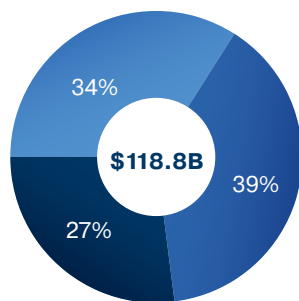
8.2%

Ten-Year Annualized
Rate of Return

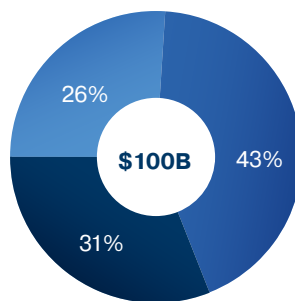
\$66.2B

Ten-Year Net
Investment Return

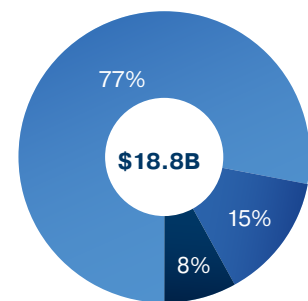
2019 Asset Mix



AIMCo Total



Balanced Funds



Government & Specialty Funds

● **Public Equities**

● **Money Market & Fixed Income**

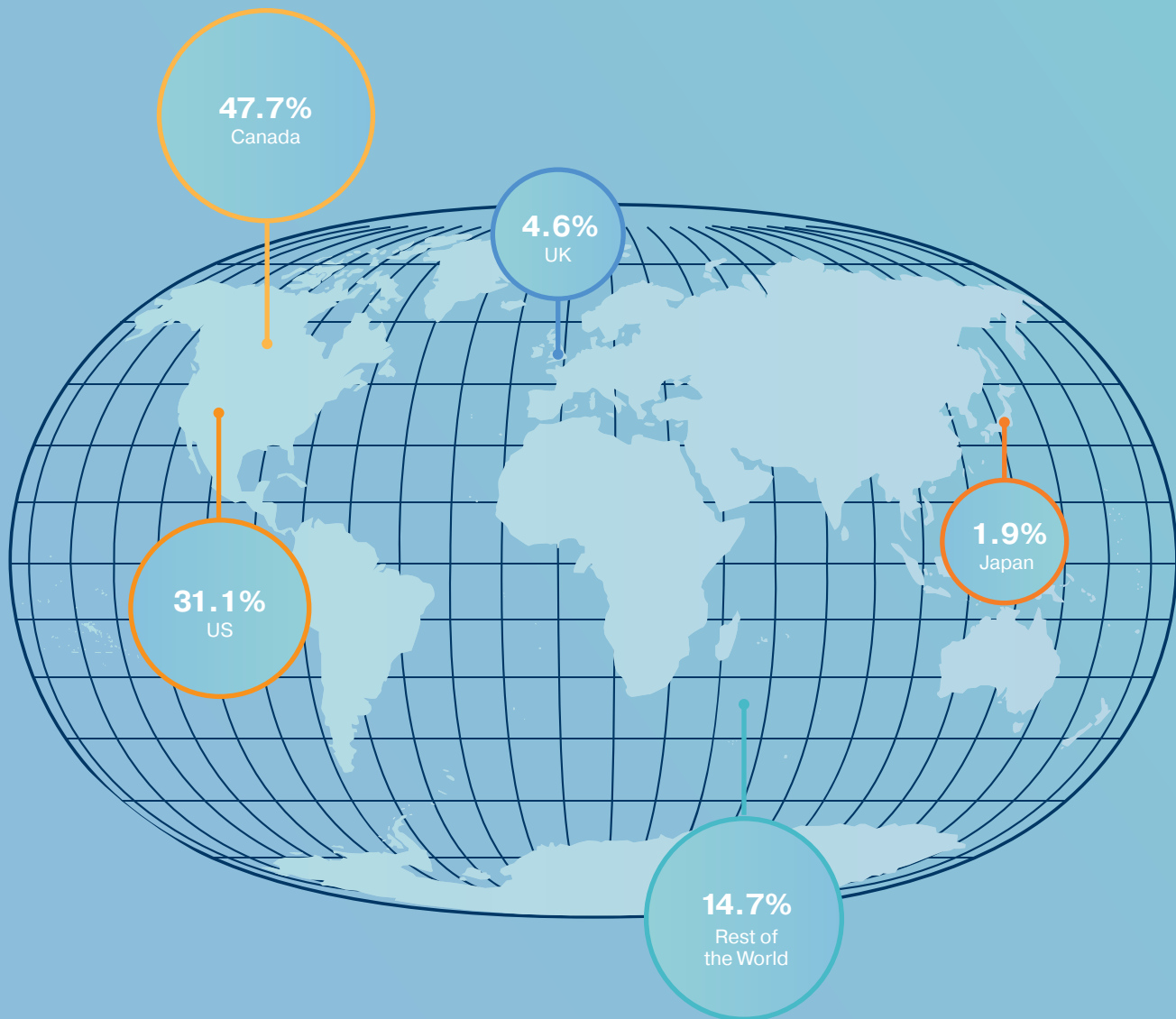
Money Market, Fixed Income,
Mortgages, Real Return Bonds,
Private Debt & Loan

● **Illiquid Markets**

Infrastructure, Real Estate,
Renewable Resources,
Private Equity

For calendar year ending
December 31, 2019

2019 Global Asset Mix



AIMCo is a global investor with a duty to secure a prosperous future for our Alberta-based clients. We target the opportunities that are the best fit, no matter where they are in the world.

Vision

Enriching the lives of Albertans by building prosperity, security and opportunity across generations.



Values

Excellence
Transparency
Humility
Integrity
Collaboration



AIMCo is Alberta's investment manager. We are a non-profit, crown corporation responsible for investing on behalf of most of Alberta's public sector employees and, through the Heritage Fund, on behalf of all Albertans. We are nearly 500 Alberta-based financial and support professionals dedicated to serving the best interests of all of these clients — now and for the long run. As a non-profit corporation we have no other financial objective.

Alignment between AIMCo and our clients is a top priority of our Board and management team. As Chair of AIMCo's Board of Directors, I undertake regular meetings with the leadership of our clients. These interactions are an invaluable opportunity to better understand the nuances of AIMCo's clients and their individual objectives. These objectives are evolving. AIMCo will need to evolve in response, providing more customized investment solutions while preserving the cost and investment strategy benefits of a common underlying investment management platform.

AIMCo is recognized as a global leader in investment management. This past year, AIMCo was again recognized by Bretton Woods II in its Leaders List of the 25 Most Responsible Asset Allocators. Our efforts as one of the founding institutions of the Investor Leadership Network continue to advance gender diversity in investment management, knowledge of infrastructure investment in emerging markets and climate-related financial disclosures. As a signatory to the UN Principles of Responsible Investment since 2010, the environmental, social and governance themes that are making headlines today have been key considerations in our investment decisions for the past decade. At the same time, AIMCo's investment performance has been consistently ranked in the top quartile of comparable global investment managers by CEM, the industry's independent performance measurement service.

Having a world-class financial institution based right here in Alberta is something which AIMCo's employees can be proud of, as can all Albertans. The ability to achieve that status in a province which is not home to a major financial centre is a result of AIMCo having been structured from the outset to pool the capital of our many clients together for investment purposes. The resulting scale permits us to attract specialized expertise, and to have good access to opportunities in private equity, infrastructure and real estate, all at a level of cost effectiveness

which is also world class. Recent actions by the Alberta government to add several additional new public sector clients to AIMCo's mandate will further reinforce our scale advantages and, as importantly, will bring in new professionals with fresh ideas and

complementary skills. The combined organizations will be even better positioned to serve the best interests of both new and existing clients.

AIMCo ended last year with more than \$118 billion in assets under management and earned clients an aggregate return of 10.6%, one of the Corporation's strongest absolute returns since inception. While that strong performance did not exceed our market benchmark, our investment teams generated \$11.5 billion in investment income net of all fees for clients.

Although the focus of this report is on 2019, we know that AIMCo, like all investors, did not fare well in the first quarter of 2020, with investment performance suffering from the COVID-19-induced economic recession and financial market decline. In addition, AIMCo experienced unusual losses on one investment strategy, which was particularly vulnerable to an abrupt market decline. The Board has undertaken a thorough review of this strategy, assisted by independent expert advisors, with the intent of learning from this experience and ensuring that it is never repeated. The Board recognizes the disappointment of our clients with this strategy and is committed to working with management to re-establish AIMCo's long-term track record of exceptional investment performance.

Amidst all the change of 2019, we also bid farewell to one of AIMCo's longest serving Directors, Ross Grieve, who has shared his considerable knowledge with the Board since 2010 and retired this past May. Roger Renaud, former President, Canada and Global Chief Operating Officer of Manulife Asset Management joined the Board in November and has been an excellent complement to our team.

On behalf of the Board of Directors, I want to extend my gratitude to the team at AIMCo for their exceptional efforts in 2019, and to our clients for their continued support and partnership.

This is my last Chairman's message since my term of appointment ends on June 30. It has been an honour to serve AIMCo's clients and Albertans. I welcome Mark Wiseman to the role and am confident his expertise is well suited to the even more important role that AIMCo will play in future.

J. Richard Bird
Chair, Board of Directors



It is perhaps somewhat of a relief to step away momentarily from the realities of 2020 — a global pandemic, an oil-price war, market uncertainty — and reflect on 2019. Reflections on the past year include a moment of nostalgia for more normal times, but also a real sense of pride and accomplishment from an AIMCo perspective. AIMCo had a busy and remarkable year, one that strengthened us in a way that will serve us well as we confront the challenges of today and the future.

By almost any metric you can use, this was the busiest investment year of AIMCo's existence. Whether one measures volume of transactions, scope of our strategies or geographic coverage — we were at or near all-time highs in 2019. This activity reflects an ongoing maturity of our capabilities that will serve clients not just now, but for the long run.

Despite all of AIMCo's asset classes earning strong absolute returns in 2019, our performance fell below benchmark. While we have bested the benchmark in ten of the past twelve years, we acknowledge that in the short term we have not met our clients' expectations. I am urging the team to maintain a balance of motivation and patience as we look to improve upon our performance.

While our investment team focused on building our clients' portfolios, 2019 brought change that impacted our organization in monumental ways. In March, the Government of Alberta passed pension reform legislation that triggered a tremendous amount of work to adjust our ecosystem. I cannot stress enough how impressed I am by the leadership, coordination, organization and flat-out hard work that occurred to accomplish this task. As we worked closely with our pension fund clients through these changes, there was an inevitable outcome — a strengthened understanding of their objectives and challenges. That is something that we must not lose sight of in the weeks, months and years to come.

The fall brought additional legislative changes. A new government made substantive changes to the effects of the legislation passed in spring, impacting three of our pension clients and our relationships with them. Word also came that AIMCo would eventually be serving three new clients with assets in aggregate of \$30 billion. Much has been said and written, in public and in private, about these decisions. At AIMCo, we must focus on the fact that the changes signal a belief in what we do and in our vision of

enriching the lives of Albertans by building prosperity, security and opportunity across generations. I want our clients, old and new, to know that we are committed to helping them meet their goals, and we truly believe that in Alberta, we are stronger together.

By year-end, our Edmonton-based team was reunited under one roof, after years of having our workforce split between two buildings. Our new home is extremely well-suited to meet our long-term needs and will go a long way in support of our efforts to continue building a culture of collaboration and innovation with the ability to attract top talent. Many hands and minds contributed to the design and development of the new office space and the logistics of moving hundreds of employees with only minimal disruption to their work. This task was achieved on time and under budget and I am grateful to all who made this such a success.

From an organizational perspective, the developments of 2019 shone a bright light on the team we are building. Circumstances required us to be agile — to complete important and complex tasks in short order. What I am mindful of, is the need to focus on the long term. While that is our mantra when it comes to investing on behalf of our clients, it also holds true with regard to the culture we are building at AIMCo. To that end, we will continue our work in that area, building off of initiatives like our coaching program and our new tool that measures employee engagement on a more regular basis, as opposed to annually.

Before we turn our focus back to the challenges of the present, I want to thank the team at AIMCo for their hard work and to express our appreciation to our Board of Directors for their support and guidance. And finally, to our clients, we are eager to meet your expectations, to support your goals and to develop stronger relationships, built for the long run.

Kevin Uebelein
Chief Executive Officer



Executive Team



Kevin Uebelein,
Chief Executive Officer

Kevin Uebelein joined AIMCo as Chief Executive Officer in January 2015. Prior to this, Kevin was President and Chief Executive Officer of Pyramis Global Advisors, the institutionally-focused asset management unit of Fidelity Investments, holding assets in excess of USD 200 billion, and was also the Global Head of Investment Solutions at Fidelity Investments. Previously, Kevin held a variety of positions with Prudential Financial Inc., including Head of Alternative Investments, and culminating as Chief Investment Officer for International Operations.

Kevin holds a bachelor of accounting degree from Harding University, and an MBA from Rice University. He is a Chartered Financial Analyst (CFA), and is a holder of the Institute of Corporate Directors Director designation. Kevin is on the board of the Canadian Coalition for Good Governance ("CCGG") and is the Chairman of the AIMCo Foundation for Financial Education.



Micheal Dal Bello
Senior Vice President, Real Estate

Micheal Dal Bello leads a team of investment professionals responsible for managing a portfolio of direct and indirect real estate investments.

Prior to joining AIMCo, Micheal was an Investment Principal with CIBC Development Corporation engaged in strategic asset management and new project acquisitions.

He holds the Chartered Financial Analyst designation and is a holder of the Institute of Corporate Directors Director designation. He graduated from Western University with a master of arts, geography and an honours bachelor of arts, geography (urban development).



Angela Fong
Chief Corporate Officer

Angela Fong has been with AIMCo since 2011. As Chief Corporate Officer, she leads a number of functions such as Human Resources, Corporate Strategy & Planning, Business Technology, Internal Communications and Procurement and Vendor Management.

Angela has more than 20 years of executive level experience within a variety of industries. She deeply enjoys being a part of "the build" within an organization, and has extensive experience working with business in developing the sustainable corporate infrastructure and programs necessary for long-term success.

Angela is a holder of the Institute of Corporate Directors Director designation and serves on the boards of Covenant Health as well as two other privately held Edmonton based organizations. She is also a volunteer with the University of Alberta Venture Mentoring Service, a program that cultivates strong and capable entrepreneurs through coaching and mentoring.



Rod Girard
Chief Legal Officer

Rod Girard joined AIMCo in 2011 and leads both the Legal Services and Compliance groups. Rod holds a BA from the University of Alberta, an MA from McMaster University, an LLB from the University of Toronto, an LLM from York University, and an MBA from Cornell.

He is a CPA-CMA and is a holder of the Institute of Corporate Directors Director designation. Rod was called to the Bar of Ontario in 1999 and Alberta in 2001.



Ben Hawkins
*Senior Vice President, Infrastructure
& Renewable Resources*

As Senior Vice President, Ben Hawkins has led the Infrastructure and Renewable Resources investment group for AIMCo since 2014.

Ben currently serves on the board of directors for Grupo SAESA. Previously Ben served on the boards of London City Airport, Puget Sound Energy, Mosaic Forest Corporation and Autopista Central.

Prior to joining AIMCo, Ben's previous experience includes Capital Power (formerly known as EPCOR Power Development Corporation) where he worked in the commercial services group developing new-build power generation projects and the acquisition of power facilities across the U.S. and Canada. Prior to that, Ben worked for an advisory firm developing and refining business strategy for technology-based companies as well as assisting clients to secure private equity financing.

Ben holds an MBA and undergraduate degrees from the University of Alberta and is a CFA charterholder.



Robin Heard
Chief Financial Officer

Robin Heard led AIMCo's Finance and Operations team, departing the organization in May 2020.

He managed the groups responsible for Corporate Finance, Investment Finance, Internal Controls and Internal Audit, in addition to those managing Operations and Treasury, Investment Valuations and Real Estate and Private Investment Operations.

Robin holds a BCom from Queens University, an MBA from Schulich School of Business, and the CPA, CA designations.



Sandra Lau

Executive Vice President, Fixed Income

Sandra Lau leads a team of investment professionals responsible for managing fixed income, private placement, private mortgages and private debt and loan assets on behalf of AIMCo clients.

Since joining AIMCo in 1999, she has held progressively more senior positions leading to her current role.

Sandra holds a BCom and an MA in Economics and Finance from the University of Alberta, and a Chartered Financial Analyst (CFA) designation. She is the Co-Founder of Edmonton Women in Finance and a member of Bank of Canada Canadian Fixed Income Forum.



Dale MacMaster

Chief Investment Officer

As Chief Investment Officer, Dale is responsible for ensuring the assets under management entrusted to AIMCo by its clients are invested strategically and in alignment with their respective investment policies to produce sustainable, long-term investment performance. He is a member of the Executive Committee and chairs the Management Investment Committee and the Tactical Asset Allocation Committee.

Dale holds a BCom from Concordia University 1980, an MBA from the Richard Ivey School of Business, and is a CFA charterholder.

A career highlight has been assisting in the transition and growth of AIMCo from a department of the Alberta Government into a world-class asset manager that Albertans can be proud of.



Mark Prefontaine

Chief Client and Stakeholder Relations Officer

Mark Prefontaine joined AIMCo in 2016 after working for the Government of Alberta as a Senior Assistant Deputy Minister and as Assistant Deputy Minister (including the roles of Superintendent of Pensions, Superintendent of Insurance and Superintendent of Financial Institutions).

Mark has worked in finance for more than 20 years, in both the public and private sectors. Prior to that, he was an officer in the Canadian Armed Forces.

Mark has an undergraduate degree in Honours Economics and Commerce from the Royal Military College of Canada and his MA in Interdisciplinary Studies from Royal Roads University. He is a Chartered Financial Analyst and is a holder of the Institute of Corporate Directors Director designation.



Peter Pontikes

*Executive Vice President,
Public Equities*

Peter Pontikes led the team of investment professionals responsible for the internal and external management, research and trading of global equity and hedge fund investments, departing the organization in June 2020.

Prior to joining AIMCo in 2005 he was Vice President at Structured Capital Inc. of Toronto, where he was responsible for research and management of quantitative Canadian equity and global long/short strategies. From 1994 to 2001 Peter was a Principal with Barclays Global Investors in San Francisco and Toronto, serving as portfolio manager for a range of Canadian, U.S. and international index and quantitative active strategies. Peter began his career as a Portfolio Analyst in the Investment Management Division of Alberta Treasury where he was responsible for asset allocation, performance measurement and a range of special projects of a quantitative nature.

Peter is a member of the Investment Committees of the Edmonton Community Foundation and the University of Alberta

Peter holds a bachelor of commerce and master of business administration from the University of Alberta and is a CFA charterholder.



Peter Teti

*Senior Vice President, Private Equity
and Relationship Investing*

Peter Teti leads a team of experienced professionals responsible for Private Equity and Relationship Investments. Peter joined AIMCo in 2012.

Peter has 30 years of experience in the financial industry. Peter has led the Private Equity group since he joined and is a member of the Investment Committee. Prior to AIMCo, Peter was a Managing Director of Rothschild Canada advising organizations on mergers and acquisitions, privatizations and restructurings. Prior to Rothschild, Peter spent eight years in London in the investment banking industry advising companies on cross-border M&A.

Peter holds a BCom (Honours) from Queen's University, CPA, CA and is a holder of the Institute of Corporate Directors Director designation.



Remco van Eeuwijk

Chief Risk Officer

Remco Van Eeuwijk joined AIMCo in 2016 following his time as a Managing Director at MN, the Dutch fiduciary manager responsible for managing assets for Dutch and British pension funds.

During his 20-year career in investment and risk management, Remco has held various roles, including Global Head of Risk & Performance at ABN Amro Asset Management in London, Managing Director EMEA for the Analytics division of Wilshire Associates in London and European Head of Risk & Performance at ING Investment Management in The Hague.

Remco is a CFA charterholder and holds a Ph.D. Candidacy and MA in economics from the University of Michigan and a BA (Honours) in economics from the University of Alberta.

**CEO Culture
Award Winners**



Hunter Balch

*Senior Analyst,
Client Analytics & Reporting*



Hunter is the M.V.P. of client reporting. His work requires collaboration with dozens of people from across the organization, ranging from members of the executive team to portfolio managers to analysts working within the various asset classes. He leads the way on the production of quarterly 60+ page reports for 31 clients, CIO reports, slides for presentations to clients and reports for consultants. His response, even to late requests, is consistent, "Sure. It will be done!". Often that means staying late, resulting in some dark winter rides for the dedicated bicycle commuter.

Justin Lord

*Senior Portfolio Manager,
Event Driven Strategies*



Justin is Chair of the AIMCo Foundation for Financial Education's Fundraising Committee. Under his leadership, the committee raised more than \$310,000 in 2019 alone — impressive for a new charity. Justin is a sought-after coach in the AIMCo Coaching Program and was part of a working group that contributed to the selection of a new administrator for AIMCo's employee pension. In addition to the AIMCo Foundation, Justin is an active volunteer in the Edmonton community.



Jeff Urbanowski

*Senior Manager,
Private Investment Valuations*



Jeff is recognized for the creativity and innovation he's brought to his role as Chair of the AIMCo Foundation for Financial Education's Granting Committee. Jeff successfully led this committee in establishing innovative grant criteria, formal evaluation processes, grant relationship managers and granting agreements — all in the span of one year. The sophistication of the work on his committee exceeds that of many mature not-for-profits, and is inclusive of grant applicants of all sizes and backgrounds to ensure the foundation is making the biggest possible impact on financial education in our community.

Ishani Vashisht

*Human Resources Associate/
Executive Assistant*



Ishani has multiple streams of work which require a high degree of collaboration. In her role, she interacts with executives, board members and almost every single employee, seeking to make their days better in any way that she can. Excellence is at her core and she conducts herself with the highest degree of integrity. Not only does she play a part in multiple AIMCo initiatives, Ishani is an active volunteer in the community. Ishani has an infectious, positive attitude and always seems to be one step ahead of things.



People Leadership

Harsha Viswanath

*Director,
Performance & Analytics*



Harsha has been recognized as a superior leader known for caring about his team members, putting their needs first and arranging work based on their abilities and desires. He's been commended for fostering a team culture that ensures a healthy atmosphere leading to optimal efficiency and productivity. Harsha is a leader who goes the extra mile to assist his employees with their career development.

Commitment & Dependability

Maria Zaphiropoulos

Associate Project Manager



Maria was a project manager for one of AIMCo's biggest initiatives in our 11-year history: pension reform. She was fearless and pushed for detailed answers to questions to get to the right result. She held everyone from analysts to executives accountable and developed a plan to ensure the project's successful completion. Despite the many moving parts on this project, she tracked and managed them all flawlessly.



Team Award

Pension Reform

The Pension Reform team completed what was a huge undertaking for our organization, brought about by legislative changes enacted in the spring of 2019. It was more than just changing the name of various bank accounts. It was a highly complex project that involved almost every department across AIMCo — talk about collaboration! This project required a significant amount of commitment from each individual involved to deliver on our mandate to our clients and the Government of Alberta.



Team Award

HSBC Move Group

This project team was faced with one of the most important and complex projects in our history — moving hundreds of employees from two buildings into our new home at HSBC Place. A high level of collaboration was involved, not just across the organization, but with countless vendors too. This team worked tirelessly to create a safe, vibrant and functional new home for AIMCo that we are all so proud of.



Our Clients

Assets Under Management

Each of AIMCo's clients operates within unique parameters and with specific obligations. Our clients are responsible for establishing their respective investment policies and return targets. AIMCo works with them to develop appropriate investment portfolios that consider the risk and return characteristics so they can meet those targets.

Balanced Funds

Balanced Funds combine asset allocation and active investment management to earn higher returns. Diversification plays an important role in maintaining a level of portfolio risk that is appropriate to the client, as these funds can traditionally include relatively more aggressive investment strategies, which are implemented in a risk management framework.

Endowment Funds

AIMCo manages several endowment funds including the Alberta Heritage Savings Trust Fund and funds for medical research, scholarships, science and engineering and more. A pioneer among sovereign wealth funds, these assets account for \$24.1 billion of AIMCo's assets under management.

Pension Plans

AIMCo manages the assets of seven public sector pension plans representing hundreds of thousands of Albertans. Collectively, these plans account for more than \$75.5 billion of AIMCo's assets under management. We work closely with each plan to understand their financial position and to determine an investment approach that is appropriate for their requirements. We are proud of the role we play in supporting our clients to fulfill the pension promise to their constituents.

Government & Specialty Funds

Government and Specialty Funds tend to include larger amounts of operating capital and therefore have a lower risk-tolerance to market fluctuations, and reduced risk relative to equities. These funds target short-term, high-quality returns which can mean less volatility. Investments are primarily in fixed income assets and have a commensurately lower return expectation as a result.

Special Purpose Government Funds

AIMCo manages the assets of a number of Special Purpose Government Funds, primarily on behalf of provincial arms-length organizations, including the Agriculture Financial Services Corporation, Workers Compensation Board, Credit Union Deposit Guarantee Corporation and others. In total, these assets represent \$8.0 billion of assets under management at AIMCo. Each of these organizations aims to achieve a very specific mandate and we work closely with them to understand their needs and execute accordingly.

Short-Term Government Funds

AIMCo manages a number of key government accounts used to fund the ongoing operations of the province. These funds amount to \$10.8 billion of AIMCo's assets under management and are invested in fixed income products for stability and preservation of capital to ensure that the funds are available when they are needed.

Assets Under Management

By client type for the year ended December 31, 2019

(\$millions)	Asset Class ¹			
	Market Value	Money Market & Fixed Income	Equities ²	Illiquids
AIMCo Total	118,762	34%	39%	27%
BALANCED FUNDS	99,955	26%	43%	31%
Endowment Funds	24,137	20%	41%	39%
Heritage Savings Trust	19,320	19%	41%	40%
Heritage Medical Research	2,109	19%	44%	37%
Heritage Scholarship Trust	1,436	20%	44%	36%
Heritage for Science and Engineering	1,272	20%	44%	36%
Pension Plans	75,477	28%	44%	28%
Local Authorities	50,431	31%	40%	29%
Public Service	15,398	21%	53%	26%
Management Employees	5,632	18%	53%	29%
Special Forces	3,446	30%	49%	21%
Judges Supplementary Retirement	231	42%	39%	19%
Judges	166	34%	41%	25%
Management Supplementary Retirement	172	32%	48%	20%
Other Balanced Funds	341	47%	35%	18%
Long Term Disability Bargaining Unit	281	47%	36%	17%
Long Term Disability Management	60	45%	33%	22%
GOVERNMENT FUNDS & SPECIALTY FUNDS	18,807	77%	15%	8%
Government Funds	10,786	100%	0%	0%
Cash Reserve Account	4,249	100%	0%	0%
General Revenue	3,528	100%	0%	0%
Money Market Depositors ³	2,815	100%	0%	0%
Unclaimed Property Fund	104	100%	0%	0%
Alberta Risk Management Fund	72	100%	0%	0%
Alberta School Foundation Fund	10	100%	0%	0%
Management Closed Pension Membership	7	100%	0%	0%
Alberta Municipal Services Corporation	1	100%	0%	0%
A.L.Sifton Estate	0.5	100%	0%	0%
Specialty Funds	8,021	48%	34%	18%
Universities Academic	4,296	16%	61%	23%
Agriculture Crop Insurance	2,615	100%	0%	0%
Workers' Compensation Board	443	0%	0%	100%
Alberta Cancer Prevention Legacy ⁴				
Credit Union Deposit Guarantee	391	100%	0%	0%
City of Medicine Hat	176	39%	61%	0%
Alberta Securities Commission	65	69%	31%	0%
Special Areas Long Term Account	32	100%	0%	0%
AIMCo Retirement Compensation Arrangement Fund	2	44%	56%	0%

1. Asset class weights are per AIMCo's categorization criteria.

2. Includes Canadian Equity, Global Equity, Global Small Cap Equity, Emerging Market Equity and Global Minimum Variance.

3. Includes various government agencies, organizations, Crown corporations and other accounts.

4. Alberta Cancer Prevention Legacy is closed. Performance is reported up to and including December 10, 2019.

Investment Performance

Q&A

Dale MacMaster, Chief Investment Officer

How would you characterize 2019 for investors?

Balanced fund investors enjoyed one of the best years in decades. Most of the equity markets were up well into the double digits, so overall it was a good year for our clients.

The markets were driven higher through the year by central bank liquidity and a couple of hurdles being cleared — the U.S. – China trade issue and a conclusion on Brexit.

Yield curves, which had been slightly inverted, normalized somewhat. One thing that was a bit unusual on the markets was that stocks and bonds both moved higher. They are typically negatively correlated so that was a bonus for a lot of investors.

For Alberta in particular, the energy sector ended the year on a pretty good note as well, with some positive news about pipelines and higher commodity prices.

You could not have gone wrong investing last year, which is kind of amazing considering we were 10 or 11 years into a bull market and coming out of the global credit crisis. To get this kind of result is a little surprising but, again, great for our clients.



How did AIMCo investments perform?

A double-digit return for our total portfolio is something we always like to see. But we did have several asset classes that were below their benchmarks, putting us not exactly where we want to be. The important thing to remember is that our clients are long-term investors. We can certainly feel good about the value we have added to their portfolios over a longer time horizon.

What were some of the highlights from a performance perspective?

We saw several of our asset classes post good returns above their benchmarks — Fixed Income and Money Markets, Private Debt & Loan, Infrastructure & Renewable Resources.

Fixed income portfolios generally benefited from the global trend of lower rates, while private credit continued generating attractive returns with all-in yields much higher than public sovereign debt even in the lower risk spectrum we are invested in. As for our infrastructure-related portfolios, falling interest rates for rate-sensitive infrastructure sectors and increasingly better growth expectations contributed to a strong rebound in valuations.

Where were some of the challenges?

On the public equities side, it was a challenging environment for active managers. The market was very narrow, and what I mean by that is there were fewer stocks and fewer sectors that outperformed the benchmark. That concentration of markets really shows when you consider that the five biggest stocks on the S&P 500 — Apple, Microsoft, Google, Facebook and Amazon — represented more than 16% of the financial market. So, even though the markets were up, growth outperformed value which can be difficult for value investors like us.

Another interesting place to look is in our illiquid asset classes. When we saw the numbers come in from 2018 — double digit returns for Private Equity, Infrastructure and Real Estate — we were quick to warn clients that those numbers were likely to dip in 2019, and that's exactly what happened. Still, we had a lot of positive things happening in those asset classes through the year that we believe will be fruitful in the long-term.

What are your expectations for 2020?

Well, they have certainly changed from what they were in early January.

By the end of 2019, the U.S. economy had moderate growth and the lowest unemployment rate in decades. Europe, China and many key emerging markets were also witnessing stable growth and low inflation. Moreover, market volatility stood at the lowest across asset classes in recent years. But there were some challenges as well. The lack of market breadth and elevated valuations left the equity markets vulnerable to a potential market drawdown. Another area of concern was the diminishing income from the fixed income markets as policy interest rates came down all around the world and, consequently, the reduced diversification cushion from those markets. On balance, however, the macro environment at the onset of 2020 looked mildly positive across public and unlisted markets globally.

The outlook worsened early in 2020 as the coronavirus (COVID-19) hit the global economy. China was hit first, which ultimately led to disrupted global supply chains, followed by most major developed economies. Social distancing measures and lockdowns led to a sudden and severe economic shock. There was also a geopolitical struggle between Russia and

Saudi Arabia that resulted in an oil price war. Global demand went into freefall and investment and market volatility increased to levels previously unseen. Most global markets experienced severe drawdowns during the first quarter with the S&P 500 equity index going from all-time highs to multi-year lows in what turned out to be the fastest descent into a bear market in history. Many market participants were forced to de-risk while at the same time deal with a situation where no asset class provided protection. Central banks and policymakers, having learned lessons from the Global Financial Crisis, swiftly implemented unprecedented measures to support market liquidity and cashflows for both households and corporations.

While the outlook remains uncertain in a post-COVID-19 world, with markets repricing sharply, AIMCo remains committed to identifying attractive long-term investment themes required to effectively manage well-diversified portfolios for our clients.

In aggregate, AIMCo funds achieved a net return of 10.6% in 2019. AIMCo's Balanced Fund clients, many of which capitalize on AIMCo's full suite of investment capabilities, earned a net return of 11.8%, while Government & Specialty Funds earned a net return of 4.8%.

Investment Performance

	2019	2018	2017	2016	2015
Total AIMCo	10.6%	2.3%	9.3%	5.8%	9.1%
Benchmark	11.1%	1.3%	8.1%	5.6%	7.2%
Net Value-Add (millions)	(\$522)	\$940	\$1,100	\$226	\$1,515

*All results are net of fees.

Asset Class Performance

For the year ended December 31, 2019

Asset Class	Market Value (\$mm)	Annualized Net Returns (%)					Calendar Year Net Returns (%)				
		1 yr	2 yr	3 yr	4 yr	5 yr	2019	2018	2017	2016	2015
Total AIMCo Fund Aggregate¹	\$118,762	10.6	6.3	7.3	7.0	7.4	10.6	2.3	9.3	5.8	9.1
Benchmark		11.1	6.1	6.8	6.5	6.6	11.1	1.3	8.1	5.6	7.2
Balanced Funds Aggregate	\$99,955	11.8	7.0	8.1	7.7	8.1	11.8	2.5	10.4	6.2	10.1
Benchmark		12.5	6.8	7.5	7.2	7.3	12.5	1.4	9.1	6.1	8.0
Government Funds Aggregate	\$18,807	4.8	3.0	3.3	3.3	3.4	4.8	1.3	3.7	3.5	3.9
Benchmark		4.7	2.9	3.0	2.9	3.0	4.7	1.2	3.1	2.7	3.3
Public Markets (value-add relative AIMCo Benchmarks)											
Aggregate Public Investments	\$86,831	12.4	5.3	6.8	6.6	6.9	12.4	(1.3)	9.7	6.1	8.1
Benchmark		13.0	5.9	6.7	6.4	6.4	13.0	(0.8)	8.5	5.4	6.6
Money Market and Fixed Income²	\$40,747	6.2	3.9	3.6	3.2	3.3	6.2	1.7	2.8	2.0	3.6
Benchmark		5.9	3.5	3.1	2.6	2.8	5.9	1.2	2.3	1.1	3.4
Money Market ³	\$3,537	1.9	1.7	1.5	1.3	1.2	1.9	1.6	0.9	0.9	0.9
Benchmark		1.6	1.5	1.2	1.0	0.9	1.6	1.4	0.6	0.5	0.6
Fixed Income Mid-Term	\$15,331	7.4	4.9	4.3	3.9	4.1	7.4	2.5	3.1	2.9	4.5
Universe Bonds	\$11,122	7.8	4.8	4.3	4.1	4.1	7.8	1.9	3.3	3.4	4.1
Mortgages	\$4,209	6.0	5.3	4.4	3.7	4.0	6.0	4.7	2.4	1.9	5.1
Benchmark		6.9	4.1	3.6	3.1	3.2	6.9	1.4	2.5	1.7	3.5
Fixed Income Long-Term	\$8,677	12.8	6.7	7.0	5.8	5.5	12.8	0.9	7.6	2.4	4.1
Benchmark		12.2	6.2	6.3	5.0	4.9	12.2	0.5	6.5	1.3	4.5
Private Debt and Loan	\$1,569	4.4	4.2	3.6	3.8	4.3	4.4	4.0	2.3	4.4	6.1
Benchmark		3.1	2.5	1.7	1.5	1.7	3.1	1.9	0.1	1.0	2.6
Real Return Bonds	\$787	8.3	4.1	3.2	3.2	3.2	8.3	0.1	1.3	3.5	3.0
Benchmark		8.0	3.9	2.8	2.8	2.8	8.0	(0.0)	0.7	2.9	2.8
Segregated Assets - Short Term	\$7,777	1.7	1.6	1.3	1.2	1.1	1.7	1.4	0.8	0.8	0.7
Benchmark		1.7	1.5	1.2	1.0	0.9	1.7	1.3	0.6	0.5	0.6
Segregated Assets - Long Term	\$3,144	3.2	2.5	1.7	1.6	1.8	3.2	1.9	0.2	1.2	2.7
Benchmark		2.5	2.2	1.4	1.1	1.4	2.5	2.0	(0.3)	0.4	2.5
Public Equities⁴	\$45,948	18.5	6.4	9.5	9.3	9.9	18.5	(4.6)	16.2	8.7	12.3
Benchmark		20.3	8.0	10.1	9.7	9.7	20.3	(3.1)	14.4	8.7	9.4
Canadian Equity	\$10,148	20.8	4.2	6.3	9.6	6.0	20.8	(10.1)	10.5	20.3	(7.4)
Benchmark		22.9	5.8	6.9	10.3	6.3	22.9	(8.9)	9.1	21.1	(8.3)
Global Equity	\$25,882	20.2	8.7	11.2	9.5	11.9	20.2	(1.8)	16.5	4.4	21.9
Benchmark		21.2	9.8	11.3	9.4	11.2	21.2	(0.5)	14.4	3.8	18.9
Global Minimum Variance	\$1,635	9.4	4.9	8.0	8.0		9.4	0.6	14.6	8.1	
Benchmark		16.6	10.2	10.2	9.3		16.6	4.2	10.2	6.7	
Emerging Market Equity	\$5,568	10.6	0.8	9.8	9.5	8.8	10.6	(8.2)	30.4	8.7	6.2
Benchmark		12.4	2.3	10.3	9.6	8.0	12.4	(6.9)	28.3	7.3	2.0
Global Small Cap Equity	\$2,715	17.2	4.3	7.5	8.6	9.6	17.2	(7.2)	14.1	12.1	13.6
Benchmark		19.8	6.1	9.0	11.3	10.5	19.8	(6.1)	15.0	18.5	7.7
Illiquid Markets	\$31,931	6.0	9.3	8.9	8.0	8.7	6.0	12.8	8.0	5.2	11.7
Benchmark		6.0	7.0	7.0	6.8	7.3	6.0	8.0	7.0	6.1	9.4
Private Equities ⁵	\$4,214	3.8	9.1	6.0	4.8	6.4	3.8	14.7	(0.0)	1.2	13.0
Benchmark		8.2	8.2	8.1	8.0	9.8	8.2	8.2	8.0	7.7	17.1
Real Estate	\$15,493	4.0	8.0	8.3	7.4	7.7	4.0	12.2	9.0	4.6	8.7
Benchmark		4.7	7.1	7.1	6.7	7.0	4.7	9.5	7.0	5.8	8.0
Infrastructure	\$9,620	7.4	10.5	10.1	10.0	11.2	7.4	13.7	9.2	9.6	16.0
Benchmark		6.2	6.2	6.1	6.0	6.0	6.2	6.2	6.0	5.7	6.1
Renewable Resources	\$2,045	16.1	15.5	15.7	14.3	12.2	16.1	15.0	16.1	10.1	4.2
Benchmark		6.2	6.2	6.1	6.0	6.0	6.2	6.2	6.0	5.7	6.1
AIMCo Strategic Opportunities Pool	\$545	20.3	8.5	7.4	4.4	11.4	20.3	(2.2)	5.2	(3.9)	44.4
Benchmark		21.2	9.8	11.3	9.4	11.2	21.2	(0.5)	14.4	3.8	18.9
NACON Canadian Holdings	\$14	(59.6)	(47.0)	(34.6)	(17.5)	(21.1)	(59.6)	(30.5)	(0.4)	65.6	(33.8)
Benchmark		21.0	4.5	5.8	9.3	5.3	21.0	(9.7)	8.4	20.3	(9.0)

1. Includes Tactical Asset Allocation Overlays Market Value of \$150 million. 2. Money Market and Fixed Income Total Market Value includes -\$75 million of notional exposure of this asset class. This is composed of cash and synthetic cash from AIMCo's Tactical Overlay Program, plus notional Fixed Income exposure. 3. Money Market Total Market Value does not include cash held by AIMCo investment pools. 4. Public Equities Total Ending Market Value does not include Tactical & Overlay Program notional exposures in this asset class. 5. Private Equities include Core Private Equities, Relationship Investing and Venture Capital.

Performance Benchmarks

	Benchmark
	For the year ended December 31, 2019
Money Market & Fixed Income	<i>Combination of benchmarks of the sub asset classes</i>
Money Market	FTSE Canada 91-Day T-bill Index
Fixed Income Mid-Term	FTSE Canada Universe Bond Total Return Index
Fixed Income Long-Term	FTSE Canada Long-Term All Government Bond Total Return Index
Mortgages	FTSE Canada Universe Bond Total Return Index
Real Return Bonds	FTSE Canada Real Return Bond Total Return Index
Private Debt and Loan	FTSE Canada Short-Term Overall Index
Segregated Assets - Short Term	FTSE Canada 30-Day T-bill Index
Segregated Assets - Long Term	FTSE Canada 91-Day T-bill Index FTSE Canada Short-Term Government Index FTSE Canada Mid-Term Government Index
Equities	<i>Combination of benchmarks of the sub asset classes</i>
Canadian Equities	S&P/TSX Composite Total Return Index
Global Equities	MSCI World Net Total Return Index
Global Minimum Variance	MSCI World Minimum Volatility Optimized in CAD Total Return Index
Emerging Markets Equities	MSCI Emerging Markets Net Total Return Index
Global Small Cap Equities	MSCI World Small Cap Net Total Return Index
Illiquid Markets	<i>Combination of benchmarks of the sub asset classes</i>
Private Equity	Total CPI 1 Month Lagged + 650 bps (5-year rolling average)
Real Estate, Canadian	MSCI REALpac/IPD Canadian All Property Index – Large Institutional Subset
Real Estate, Foreign ¹	MSCI Global Region Property Index
Infrastructure	Total CPI 1 Month Lagged + 450 bps (5-year rolling average)
Renewable Resources ²	Total CPI 1 Month Lagged + 450 bps (5-year rolling average)
AIMCo Strategic Opportunities	MSCI World Net Total Return Index
Tactical Asset Allocation Overlays	N/A

1. Prior to January 9, 2018, Foreign Real Estate was REALpac/IPD Canadian All Property Index – Large Institutional Subset.

2. Effective July 1, 2019, Timberlands asset class was renamed Renewable Resources.

Asset Class Overviews

Public Equities

\$45.9B

Market Value

18.5%

Net Return

20.3%

2019 Benchmark Return

-1.8%

2019 Value-Add Return

The Public Equities team manages \$45.9 billion in public equities assets across domestic, global and emerging market portfolios. The underlying strategies that make up the public equities portfolio are optimized allocations across several dimensions, including factor, sector and regional exposures. The total public equities portfolio returned 18.5% in 2019, underperforming its benchmark by 1.8%.

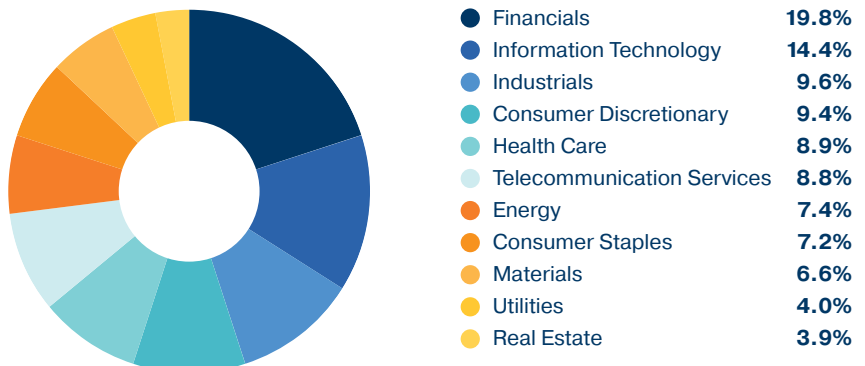
World equity markets rebounded substantially in 2019 as the U.S. Federal Reserve loosened monetary policy and cut rates three times during the year. Other central banks around the world implemented similar policies, with all of them looking to boost their economies as the U.S. - China trade war, Brexit and recession fears weighed on consumer and investor sentiment.

Despite our portfolios having significant absolute returns, many were unable to keep pace with even stronger benchmark performance. Our Canadian Equities Master Pool returned 20.8% for the year, underperforming the S&P/TSX Composite Index by 2.1%. The Global Equities Master Pool returned 19.2%, underperforming its benchmark by 2.0%, while the Emerging Markets Master Pool returned 10.6%, underperforming its benchmark by 1.8%. The Global Equity Small Cap portfolio returned 17.2%, underperforming its benchmark by 2.6%, and the Global Minimum Variance portfolio returned 9.4%, underperforming its benchmark by 7.2%.

For the most part, stock selection detracted from performance as the broad market rallied into the end of the year. The overall market was very narrow with only two sectors outperforming the index. Performance was concentrated in the Information Technology sector and, more specifically weighted to the large FAANG (Facebook, Amazon, Apple, Netflix, Google) stocks. The poor relative performance was magnified due to our tilt to value-oriented strategies.

The Public Equities portfolios continue to maintain exposure to a diversifying set of common style factors as well as asset selection and other idiosyncratic risks. The Public Equities team is continually seeking to develop and invest in new strategies that will provide consistent long-term returns and value-add in order to help meet or exceed our clients' objectives.

Investment by Sector



Responsible Investing in Public Equities

For externally managed funds, AIMCo developed and continues to refine an in-house environmental, social and governance (ESG) assessment tool with a heat map and portfolio-level dashboard that tracks the ESG quality of the portfolio relative to the ESG quality of its benchmark.

Fixed Income

\$40.7B**Market Value****6.2%****Net Return****5.9%****2019 Benchmark Return****0.3%****2019 Value-Add Return**

The objective of the Fixed Income portfolios is to provide AIMCo's clients with capital preservation, liquidity and superior risk-controlled return relative to a benchmark.

The year 2019 was defined by market angst surrounding the year-long saga of the U.S. - China trade dispute. The resulting volatility directly led to the U.S. Federal Reserve switching to a more accommodative monetary stance to address these worries. Note that 2018 saw a late-year rate hike and stock market and credit weakness, so the Fed's change in tone resulted in general trends of declining bond yields and credit spreads over the course of the year. While this was a favourable recipe for good bond returns for the year, the yield curve inversion in the summer of 2019 was a sign of worries to come.

The core Fixed Income portfolios produced strong absolute and relative returns for 2019. The Universe Bond portfolio returned 7.8%, outperforming its benchmark by 1.0%, while the Long Bond portfolio returned 12.8%, outperforming its benchmark by 0.6%.

Despite the general tailwind for bond returns due to overall lower yields and tighter credit spreads, volatility was high over the course of the year due to the unpredictable geopolitical plot twists. Accordingly, a disciplined approach to portfolio management was required. Our highest conviction portfolio tilt was to overweight short maturity credit in late 2018 and to continue that theme through the year. We judged that in a late cycle economic environment, a strong discipline of diversification, and careful portfolio constructions are key to success and managing risk. The team continued to manage a diversified selection of rates and credit strategies that all contributed to strong performance.

Real Return Bonds

AIMCo's \$0.8 billion Real Return Bond portfolio provides inflation protection for our clients. The majority of the portfolio is invested in Government of Canada real return bonds. For 2019, the sharp decline in real yields resulted in strong portfolio returns of 8.3% which outperformed its benchmark by 0.3%.

Money Market

AIMCo manages several Money Market portfolios. The main pooled portfolio, Consolidated Cash Investment Trust Fund (CCITF), is managed to add value over the benchmark through individual security selection and anticipation of cash flow requirements and interest rate movements. The largest concentrations held were in securities issued by large Canadian banks, provincial governments and highly-rated Canadian pension funds. This fund also held high quality corporate and securitized credit. During 2019, CCITF earned 1.9%, outperforming the benchmark by 0.2%.

Mortgages

AIMCo's \$4.2 billion commercial mortgage portfolio provides a steady cash flow and premium return over government bonds aligned with the long-term objectives of our clients. The mortgage portfolio recorded a solid 6.0% return in 2019, however, fell short of the benchmark by 0.9% due primarily to significant compression of spreads experienced by corporate and provincial bonds within the benchmark.

Over a 4- and 10-year period, annualized returns for the mortgage portfolio exceeded the benchmark by 0.7% and 1.3%, respectively. A strong volume of some \$940 million dollars in mortgage funding occurred in 2019 as the team continued to focus on core institutional-quality mortgage investments in major Canadian markets, combined with significant specialty strategy funding activity in select non-domestic markets providing geographic diversification and premium risk-adjusted returns.

During 2019, an initiative to create an internal loan servicing team was realized, providing cost savings and operational efficiencies.

Private Debt & Loan

AIMCo's \$1.6 billion portfolio of private debt and loan investments provides clients inflation hedging and diversification benefits due to the negative correlation with traditional fixed income investments. The highly-diversified portfolio is primarily composed of floating rate, senior secured loans extended to privately-held businesses located in North America and Europe. Private Debt & Loan maintained a disciplined approach to construct a defensive portfolio at this point of cycle. Private Debt & Loan also actively built new partnerships and added capability in new areas such as special situations and structured finance to seize the near- and medium-term opportunities. The portfolio generated a 4.4% return, outperforming its benchmark by 1.3%.



Responsible Investing in Fixed Income

AIMCo's investments in assets linked to sustainable development continue to grow, with project funding increasingly allocated towards essential public services such as schools, hospitals and affordable housing and to alternative energy, reflecting the transition to the low carbon economy.

Real Estate

\$15.5B**Market Value****4.0%****Net Return****4.7%****2019 Benchmark Return****-0.8%****2019 Value-Add Return**

AIMCo's Real Estate team focuses on building a portfolio of assets in cities, based on global themes such as lifestyle, urbanization and demographics. There is preference to own assets directly with top-of-class partners with local expertise and share our approach to creating value and generating returns. As part of our opportunistic program, we invest in select funds for specific markets or niche strategies.

The portfolio is expected to produce long-run returns between those of public equities and fixed income. Asset valuations can be volatile and income returns tend to be more stable. Core strategy assets are held long term and comprise direct investments in quality office, retail, industrial and multi-unit residential properties located in Canada's major cities.

The portfolio's opportunistic investment approach which carries higher levels of risk and return includes projects with major renovations and leasing to enhance value, new construction and development land until completed. The Canadian program primarily uses this "Build Core to Hold" approach and the Foreign program's approach is one of "Manufacturing Core to Sell" through the completion of a project business plan.

Real Estate ended 2019 with net assets under management of \$15.5 billion, a slight decrease of \$0.5 billion from the year prior. The shift in the Real Estate portfolio was driven by \$1.5 billion in acquisitions and offset by \$1.3 billion in dispositions and \$0.4 billion in realized valuation gains.

The Canadian portfolio invested \$1.1 billion in additional industrial properties in Toronto and Calgary, two new Toronto residential rental project sites and completed the refurbishment of HSBC Place in Edmonton. In addition, our Data Centre program was expanded to total four projects. All these projects form part of our continuing "Build Core to Hold" strategy which is targeting a diversification of our income streams to include a greater weighting to industrial assets and rental residential assets.

Over the course of the year, selective pruning of the Canadian portfolio occurred with \$1.0 billion in disposition proceeds received, of which \$228 million were realized valuation gains. There was the sale of our student housing assets, an Ottawa office property and half interests in our Calgary industrial portfolio and Edmonton retail property. Two large realizations by opportunity fund investments also contributed to this total.

The Foreign portfolio invested \$400 million acquiring five residential and four industrial projects, and a west coast downtown redevelopment opportunity in the U.S. In Mexico, our first industrial development project was added to the portfolio. Two new office development projects were started in the London market.

Following the "Manufacturing Core to Sell" strategy, completed plans resulted in \$662 million of disposition proceeds of which \$177 million were realized value gains. The portfolio saw the sale of five U.S. industrial buildings, the sale of two Central London office development sites and the French logistics portfolio along with five opportunity fund realizations.

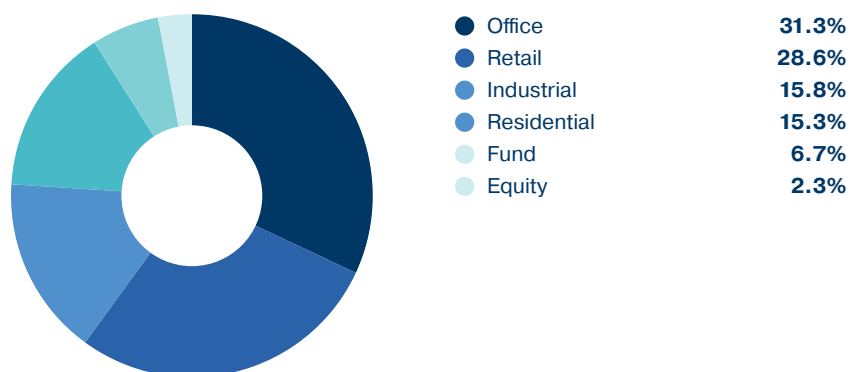
Real Estate achieved a one-year rate of return of 4.0% in 2019, compared to a benchmark of 4.7% for the same period. Canadian assets returned 5.5% with Toronto and Vancouver assets making significant contributions. The 0.2% performance of the foreign portfolio was driven by valuation gains from the U.S., U.K. and European office and industrial assets along with a few profitable dispositions; however, these were significantly offset by valuation reductions in the portfolio's retail assets. The Foreign portfolio is largely subject to currency fluctuations at the benchmark's regional weights which, in 2019 had a significant negative impact on the reported returns.

Over eight years, Real Estate achieved a rate of return of 9.5%, compared to a benchmark return of 8.3%. The positive variance is primarily the result of the growing Foreign portfolio and the Canadian portfolio, which outperformed their benchmarks in that same time period by 2.3% and 0.7% respectively.

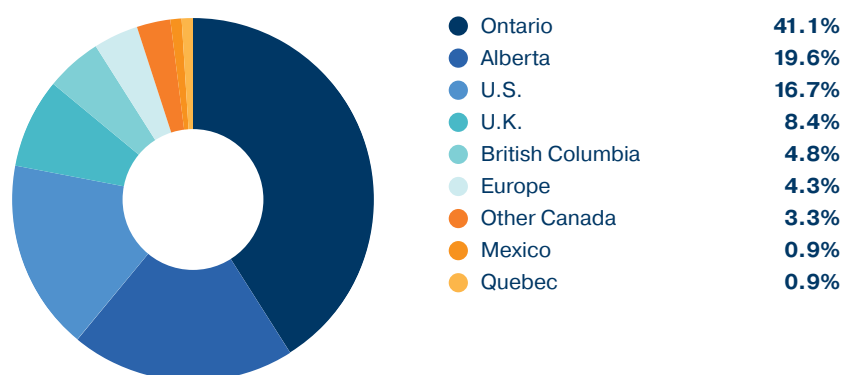
Top 5 Real Estate Holdings

Property	Yorkdale Shopping Centre	Square One Shopping Centre	Scotia Plaza	Scarborough Town Centre	CF Richmond Centre
Sector	Retail	Retail	Office	Retail	Retail
City	Toronto	Mississauga	Toronto	Scarborough	Richmond

Investment by Sector



Investment by Geography



Responsible Investing in Real Estate

AIMCo's environmental targets for the domestic real estate portfolio include reductions in energy consumption, water usage and increases in waste diversion rates. We monitor our progress using an in-house sustainability dashboard. We also track year-over-year greenhouse gas emissions.

Infrastructure & Renewable Resources

Infrastructure

\$9.6B

Market Value

7.4%

Net Return

6.2%

2019 Benchmark Return

1.3%

2019 Value-Add Return

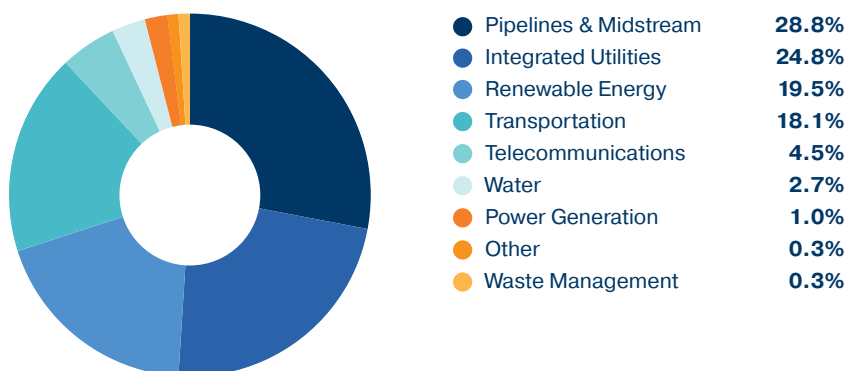
AIMCo infrastructure investments are made in real assets that typically provide an essential service which, over the long term, generate stable, inflation-linked cashflows. The \$9.6 billion portfolio consists primarily of diversified long-term, equity-oriented positions in assets with high barriers to entry, regulated returns or long-term contracted revenues such as utilities, energy infrastructure and transportation.

For 2019, the infrastructure portfolio contributed a total of \$122 million in value-add. This represents a portfolio return of 7.4% against a benchmark of 6.2%. Strong positive contributors to performance included Eolia, SAESA, Puget Energy and Porterbrook reflecting strong asset level performance as well as overall resilience in infrastructure valuations.

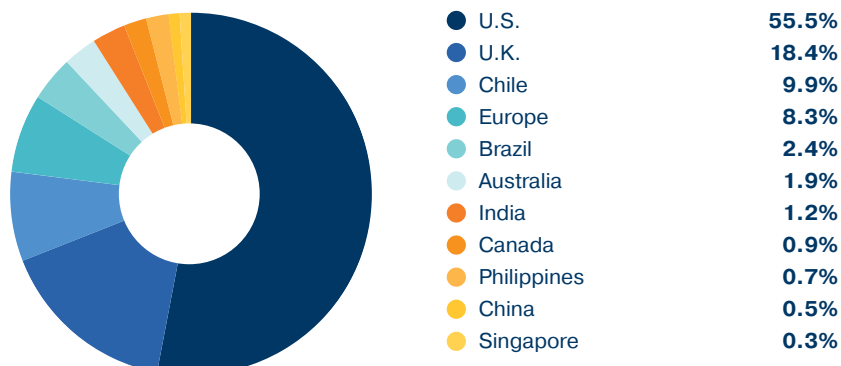
Top 5 Infrastructure Holdings

Company	Puget Energy Inc.	Howard Midstream Energy	SAESA Group	Porterbrook	Freeport LNG Investments
Sector	Integrated Utilities	Pipelines & Midstream	Integrated Utilities	Transportation	Pipelines & Midstream
Geography	U.S.	U.S.	Chile	U.K.	U.S.

Investment by Sector



Investment by Geography



Renewable Resources

\$2.0B

Market Value

16.1%

Net Return

6.2%

2019 Benchmark Return

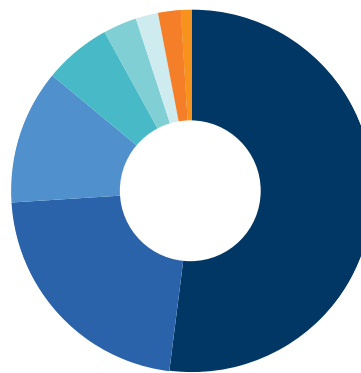
9.9%

2019 Value-Add Return

AIMCo's Renewable Resources portfolio includes timberland and agricultural investments that provide inflation hedging and a long-term duration match with client obligations. AIMCo manages \$2.0 billion in timberland and agricultural assets situated primarily in North America and Australia.

For 2019, the portfolio contributed a total of \$175 million in value-add for the year. This represents a portfolio return of 16.1% against a benchmark of 6.2%. The most significant contributor to performance continues to be the Forestry Investment Trust which has substantially ramped up harvesting activities and benefitted from historically high timber prices

Investment by Geography



● Australia	54.1%
● Canada	25.4%
● U.S.	12.5%
● New Zealand	6.7%
● Uruguay	0.5%
● Brazil	0.3%
● Guatemala	0.3%
● Chile	0.2%



Responsible Investing in Infrastructure

AIMCo is a co-founder of GRESB Infrastructure, a global sustainability benchmarking tool that tracks the performance of real assets in terms of environmental, social and governance (ESG) factors. In 2019, 65% of our assets and 75% of funds reported to GRESB, with the average GRESB score for our assets and funds continuing to exceed peer benchmarks.



Responsible Investing in Renewable Resources

Our Renewable Resources portfolio offers not only the advantage of diversification and a longer holding period, but also unique benefits in the transition to the low carbon economy. As an example, our largest timberland manager, New Forests, generated the equivalent of 2.5 million tons of regulatory carbon offsets in 2019 from 23 active projects trading in carbon markets in Australia, New Zealand and California.

Core Private Equity

\$3.8B**Market Value**

The \$3.8 billion Private Equity portfolio generated a return of approximately 4.4% in 2019, or roughly 3.8% below benchmark. On a four-year annualized basis, the asset class delivered returns of 8.7%, or 0.6% above benchmark. The Private Equity portfolio is comprised of two primary strategies — Private Equity Fund Investments and Directs & Co-Investments.

4.4%**Net Return**

Our Fund strategy represents about 49% of our portfolio and invests selectively with the world's leading Private Equity firms. We aim to invest in established large and middle-market buyout funds primarily in North America and Europe. In 2019, the Funds program committed approximately \$1 billion of new fund investments and nearly \$3 billion since the start of 2017. Although many of our Fund commitments are recent, early returns have been very promising.

8.2%**2019 Benchmark Return**

Our Directs & Co-Investments strategy, representing 51% of the program, focuses on co-control and minority investment positions in private companies, alongside Private Equity Fund partners and other like-minded institutional investors. We seek to make investments primarily in North America and Europe, and across a broad range of industry sectors including Consumer, Industrials, Business Services, Financial Services, Technology and Healthcare. In 2019, while most of our co-investments had very strong performance and benefited from valuation increases, this was offset by a sizeable asset that received a valuation decrease as it was impacted by a re-rating in the sector, notwithstanding solid operating performance.

-3.8%**2019 Value-Add Return**

The Private Equity team continues to actively manage both direct and fund investments within the Venture Capital and Relationship Investing strategies. We are not currently making new investments from these platforms and continue to seek opportunistic exits in order to wind down the portfolios in the most value accretive way possible.

Core Private Equity Top 5 Holdings

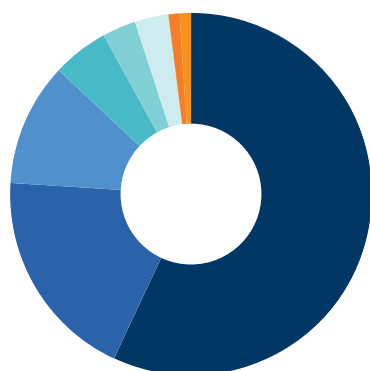
Asset	Vue Entertainment	ERM	Hayward Industries Inc.	Ring Partners	Permira VI
Sector	Consumer Discretionary	Business Services	Consumer Discretionary	Industrials	Fund
Country	Europe	Global	U.S.	U.S.	Europe

Investment by Sector



Consumer Discretionary	34.6%
Information Technology	16.6%
Business Services	16.3%
Industrials	10.7%
Health Care	7.5%
Financials	6.0%
Other	4.4%
Materials	2.3%
Consumer Staples	1.1%
Telecom	0.2%
Energy	0.2%
Environmental Services	0.1%

Investment by Geography



U.S.	57.2%
Europe	18.7%
U.K.	11.4%
Canada	4.5%
Global	3.7%
Asia	3.6%
Latin America	0.5%
North America	0.4%



Responsible Investing in Private Equity

AIMCo conducts due diligence on environmental, social and governance (ESG) factors for all private equity asset and fund investments under consideration by the investment committee, to ensure assets and funds meet our rigorous investment criteria. In the past three years we have conducted approximately \$4 billion of ESG-related due diligence for private equity funds and assets.

Investment Feature: HSBC Place

One of the most significant events for AIMCo in 2019 was the move to new headquarters in downtown Edmonton. Follow along to see how our journey played out.



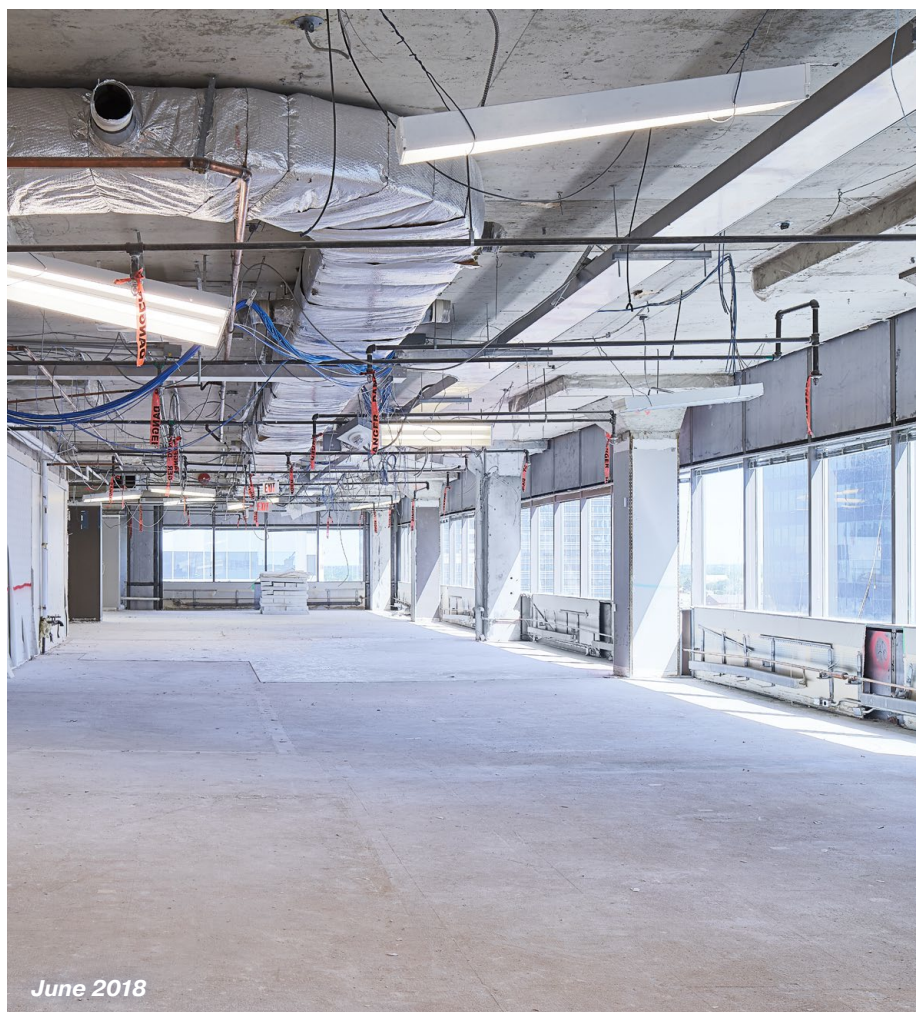
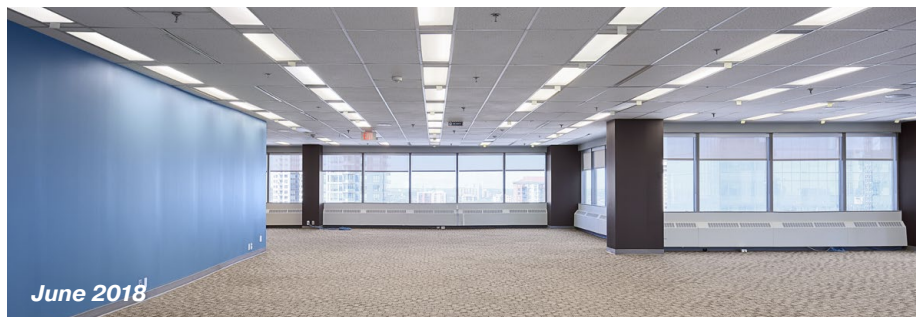
The Investment

In February of 2017, AIMCo added HSBC Place to its real estate portfolio. The 18-storey office tower, located in the heart of downtown Edmonton was identified as an asset that could provide value for our clients in the years to come.



“For almost all of us at AIMCo, Edmonton is not only where we come to work, but the city we call home, so we have a unique perspective on the potential of this opportunity. Downtown Edmonton is undergoing many exciting changes, and we look forward to being a part of it.”

Kevin Uebelein, CEO

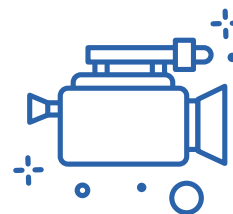


The Redevelopment

In July of 2018, AIMCo announced the complete redevelopment of HSBC Place to become Edmonton's newest "AA" class office building. The 317,000 sq. ft. office tower was slated for a new, energy sustainable future with a complete exterior and interior overhaul.

Building on a foundation of strong relationships and well-executed projects, AIMCo assembled an experienced project team to plan, manage and execute on the redevelopment plan. The team included:

- **Epic Investment Services**
Asset and Property Management
- **DIALOG**
Architect
- **Cushman & Wakefield Asset Services**
Development Management
- **PCL Construction Management Inc.**
General Contractor
- **CBRE Group**
Leasing Broker



View our time lapse at
aimco.ca/2019-annual-report

The Finished Product

By early 2020, HSBC Place had been completely transformed, with features and upgrades including:

- Triple-glazed curtain wall system with floor-to-ceiling view glass
- New mechanical and electrical systems utilizing state-of-the-art occupancy sensors, maximizing comfort and efficiency
- A revitalized 2-storey lobby with modernized elevators complete with destination dispatch
- LEED Gold Certified
- WELL Gold Certified
- WIRED Gold Certified



The Move



468 people



500+ chairs



**303 people moved twice.
First to a temporary spot,
then their permanent space.**



401 workstations



38 offices



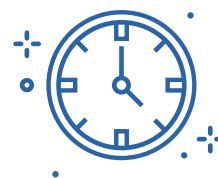
1400 moving bins



1785 bankers boxes



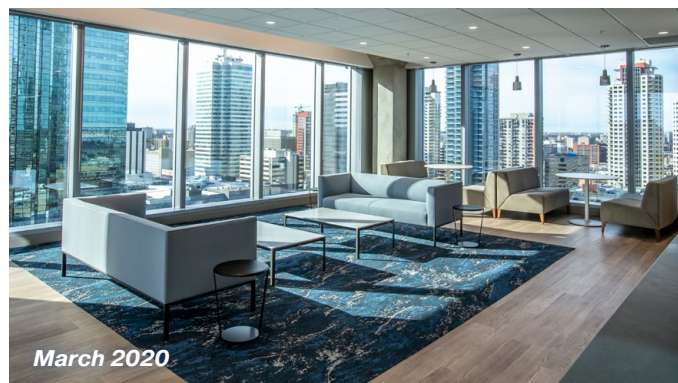
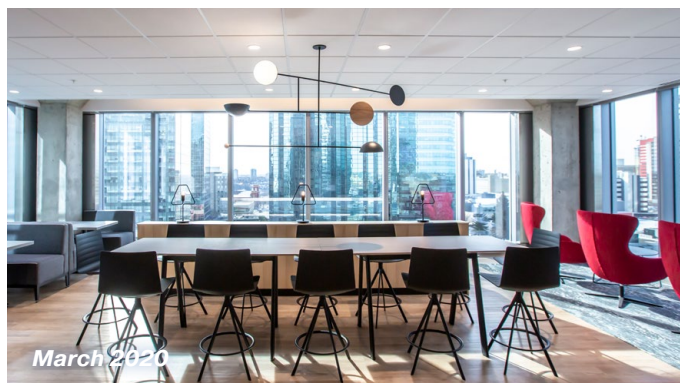
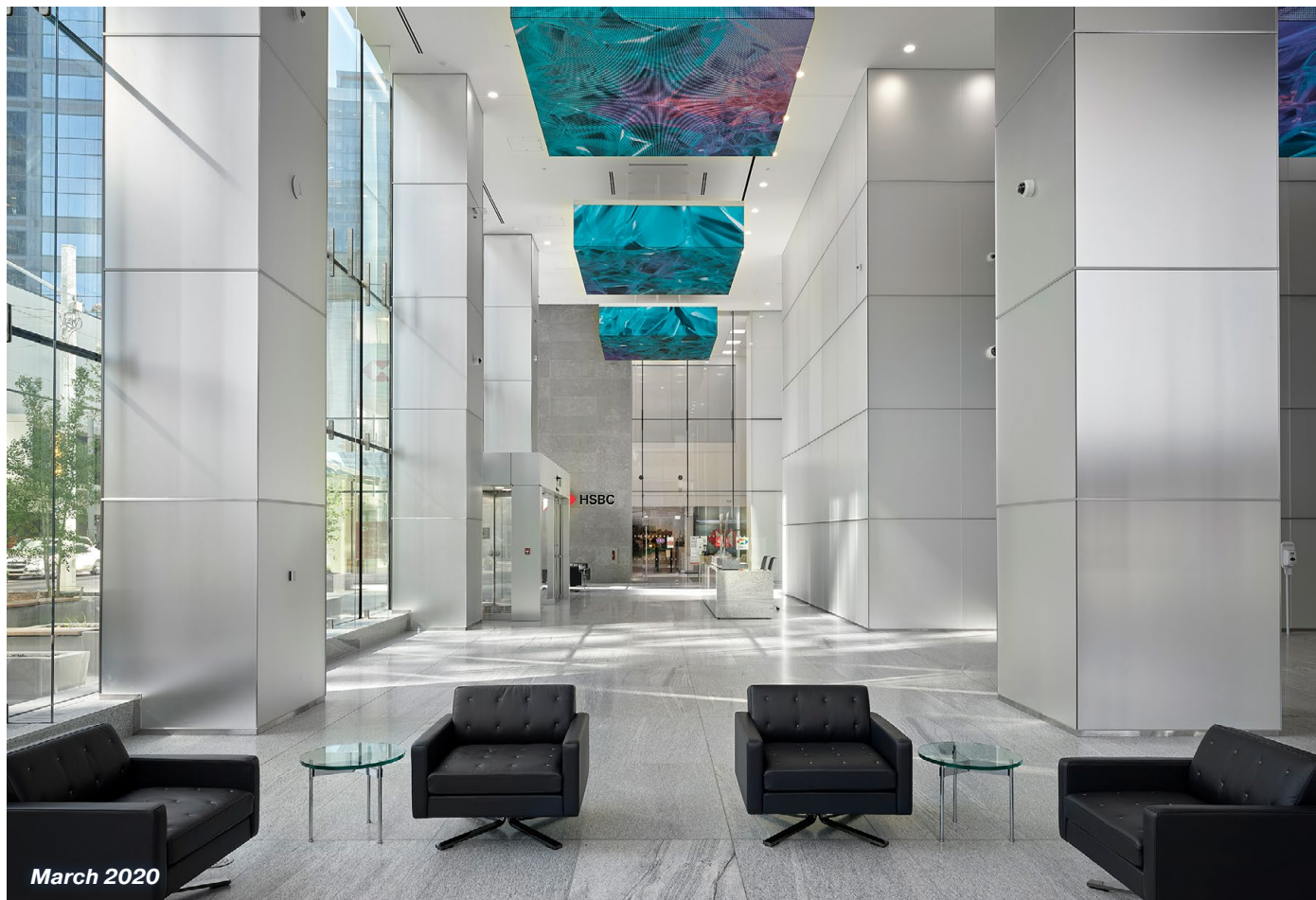
**Moved in 5 phases
between October 8, 2019
and November 28, 2019.**



**On time &
under budget**

“The transformation of the tower with reuse of the concrete core and new sustainable, energy efficient systems are key in delivering long-term value to our clients. It’s been a unique experience for them, and the team at AIMCo, to have a front row seat to watch how a real estate investment unfolds.”

Micheal Dal Bello, *Senior Vice President, Real Estate*



Home Sweet Home

AIMCo is putting down roots in a modern and innovative space that will be beacon for top-tier talent and an asset to bring value to our clients in the years to come.

“The energy in our new space is almost palpable. It’s been extraordinary to see people connecting in ways and with people they hadn’t before.”

Angela Fong, *Chief Corporate Officer*



Risk Management

AIMCo manages a broad range of risks for its clients. The most obvious are investment risks, like market, credit and liquidity risk. But in managing these investment risks, we also incur non-investment risks, such as operational and business risks, that are also borne by our clients and, to a degree, by our shareholder.

In managing these risks, AIMCo's goal is not to eliminate risks, but to optimize risk-taking with a view to maximizing risk-adjusted net returns in accordance with the risk appetites of our clients and Board and within their risk tolerances. We therefore strive to work proactively with our clients and Board to help them understand the risks and articulate their risk appetite and tolerance for these risks in a way that can be operationalized.

AIMCo has adopted the “three lines of defense” model to manage risks. This is a model that is widely used in the financial services industry. The first line of defense is operational groups, such as Investment Management, Operations, Human Resources and Business Technology. They are responsible for the day-to-day management of risks within the risk management framework. The Risk Management Group (RMG), together with other functions such as Legal & Compliance, forms the second line of defense. They are responsible for establishing and maintaining the risk management framework, supporting and advising the first line in managing risks optimally within that framework, and independently measuring, monitoring and reporting risk information to management, the Board and clients. Finally, the third line of defense is formed by AIMCO's Internal Audit Group, which provides independent assurance on the existence and effectiveness of the risk management framework.

In September 2016 AIMCo set out to become world-class in a number of areas, including risk management. We formulated a three-pronged strategy to achieve that goal:

1. Data & Systems

Effective investment risk management requires extensive data sets, sophisticated models and powerful systems. Starting in 2017, we set out to select and implement two systems. The first is a balance sheet risk management system to support clients in designing an investment strategy to achieve their strategic goals and support AIMCo in designing investment products that are effective building blocks in clients' investment strategies. The second is a portfolio risk management system to support AIMCo's portfolio managers in the day-to-day management of AIMCo's investment products.

In 2019 we completed the implementation of our balance sheet risk management system, Ortec GLASS, and implemented the governance structures and processes necessary to provide risk and strategic portfolio construction advisory services to AIMCo's clients. We look forward to collaborating with our clients in 2020 to model their liabilities in the system, to provide strategic portfolio construction advice and to measure, monitor and report their balance sheet risks (funded status risk, contribution risk, etc.)

We also continued implementing our new investment risk system, FactSet Portfolio Analytics, completing the implementation of all asset classes, except for Fixed Income, by the end of 2019. We expect to be fully up and running by the end of 2020. Once implemented, the system will enable us to significantly elevate the accuracy, timeliness and relevance of our investment risk estimates and analysis and to bring real time investment risk management tools to AIMCo's portfolio managers.

2. People & Organization

The second prong of the strategy focuses on making sure we have the right mix of risk management professionals working in a clear organizational structure with clearly defined roles. We largely completed the initial restructuring and recruitment by the end of 2018, which allowed us to shift focus to talent development in 2019.

3. Mandate & Governance

A clear mandate for Risk Management and the way it aligns and collaborates with the first line of defense is the third critical ingredient of world-class risk management. AIMCo's Executive Committee agreed to a concrete five-point plan at the end of Q1 2018 to achieve this, especially with respect to the management of investment risks. During 2019 we realized the following progress:

- AIMCo's Board adopted Risk Appetite Statements for AIMCo's top five risks.
- Several AIMCo clients revised their active risk tolerance based on our advice.
- We started delivering independent risk assessments for new products, strategies and material investments to support decision-making by asset class heads as well as the Management and Board Investment Committees.
- We completed the design and implementation of risk management policies for liquidity risk, business disruption risk and model risk.

Looking Forward

At the close of 2019, most of the components of the risk management program that we set out to design and implement in 2016 were in place. We aim to complete our current risk management strategy by the end of 2020 by:

- Completing the implementation of FactSet
- Updating the Enterprise Risk Management Framework, including a formal mandate for the RMG
- Reviewing and formalizing AIMCo's risk taxonomy
- Extending the Board's risk appetite statement
- Updating the active risk management policy
- Formalizing and aligning the approval processes for the introduction of new investment products, investment strategies, financial instruments, counterparties and material transactions, including an independent risk assessment by the RMG.
- Enhancing risk reporting to management, Board and clients

Responsible Investment

AIMCo's approach to responsible investment (RI) is guided by our fiduciary duty to clients, long-term investment horizon, vision and core values. As a signatory to the UN-backed Principles for Responsible Investment (PRI), we are committed to integrating environmental, social and governance (ESG) factors into our investment processes and active ownership strategies, including proxy voting, advocacy and engagement practices.

Today, there is widespread recognition that material, industry-specific ESG factors can have a profound impact on investment returns, with sustainability factors featuring ever more prominently in financial regulators' agendas and policy frameworks. AIMCo believes businesses that appropriately address ESG issues are better positioned to offer superior risk-adjusted returns and long-term value for our clients.

Investment Process

The scope of responsible investment at AIMCo continues to grow across asset classes, driving the need for portfolio analytics that consider ESG risks and opportunities in the investment process.

In 2019, the RI team assisted in the due diligence of nine private equity investments with a total commitment value of ~\$1.4 billion and two infrastructure investments with a total commitment value of ~\$535 million.

To monitor the ESG performance of our assets and funds, the RI team has developed tools such as our external manager dashboard and assists in the completion of the annual GRESB survey for select real estate and infrastructure investments.

AIMCo received the top 25 leadership award from the Responsible Asset Allocator Initiative (RAAI) for a third straight year.

Proxy Voting

Proxy voting on our publicly held assets is a key responsible investment activity which allows AIMCo to exercise shareholder voice on behalf of our clients to promote sustainable, long-term value. In evaluating ballot items, we consider multiple inputs: our bespoke proxy voting guidelines, proxy research from two service providers and a process of internal consultations with portfolio managers and the RI team. We always vote with our clients' best interest in mind and do not always agree with investee firms' management, or the recommendations of proxy service providers. We support reasonable shareholder proposals that align with our assessment of the company's ESG risks and opportunities.

Engagement

By engaging with investee companies, we build trusted relationships that foster corporate accountability and promote shareholder value. AIMCo champions a "voice over exit" approach, preferring to conduct meaningful engagement with companies to effect positive change where possible, rather than divest, so as not to reduce the investible universe.

In 2019, we engaged with 115 issuers representing \$12 billion (~27% of our Public Equities and Fixed Income assets under management) on various ESG topics including climate change and climate-related disclosures, health and safety and human rights across the supply chain, data privacy, executive compensation and women on boards.

Year-Over-Year (2018-19) Proxy Voting Comparison

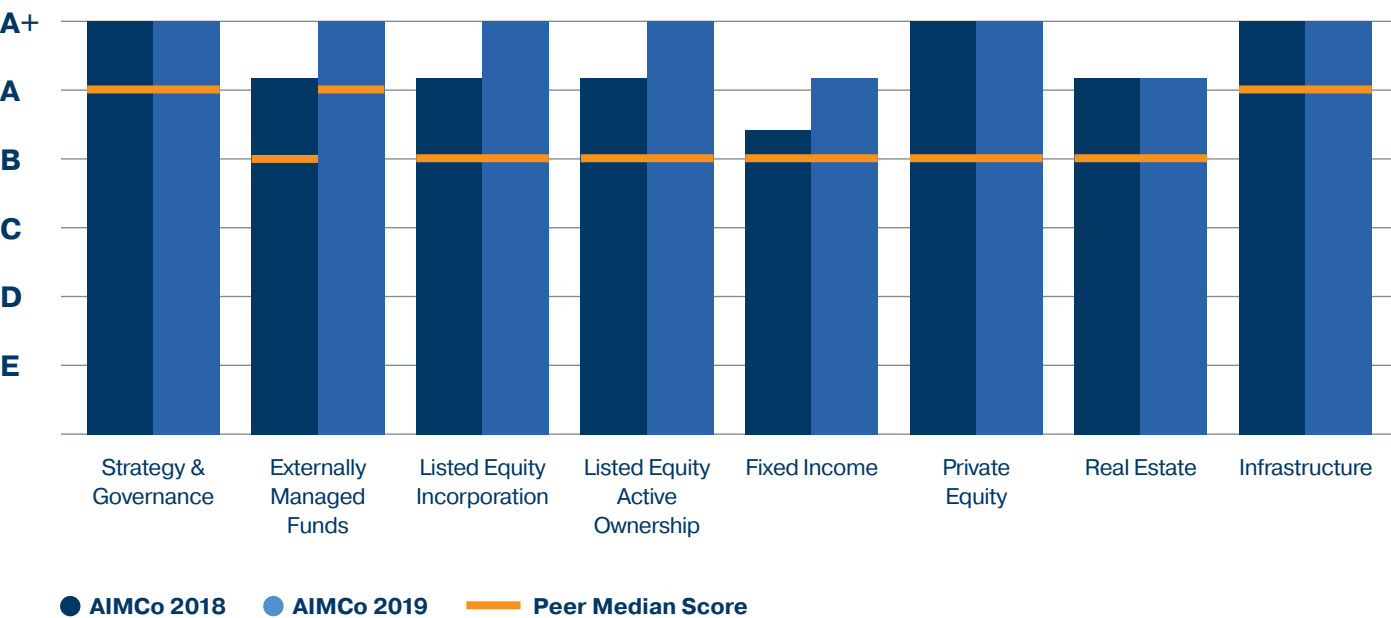
Category	2019	2018
Shareholder Proposals (SHP)	534	453
AIMCo Support SHP	53%	49%
Vote Against Management	12%	10%
Meetings	3,324	3,042
Total Ballots Items	33,843	31,127

Reporting & Communications

While we focus much of our responsible investment activity on encouraging companies to improve their ESG performance and disclosure, we in turn, strive to demonstrate transparency, one of AIMCo’s core values. Our RI policies, guidelines, PRI survey Transparency Reports, advocacy letters and proxy voting history with voting rationale are all posted on our website.

We report on our RI activities annually through the PRI Reporting Framework which grades and benchmarks our ESG performance relative to 3,000 PRI signatories representing USD103 trillion in assets under management. In 2019, we achieved our best performance to date — an “A+” in nine categories, an “A” in five categories and outperformed the median score across all 14 categories.

PRI Survey Score Comparison 2018/2019



Want to learn more about
Responsible Investing at AIMCo?
[Read our 2019 Report](#)

Advocacy & Collaboration

We recognize the vital role that investors play in promoting sustainable deal flow, whether to encourage board diversity, sustainable infrastructure or climate-related financial disclosure. As such, we are actively involved with leading initiatives, such as our role in co-founding GRESB Infrastructure and the G7 Investor Leadership Network (ILN.) AIMCo is also supporting the Canadian Standard Association's efforts to develop a 'made in Canada' Sustainability Taxonomy for "Green and Transition Finance" similar to the EU's Sustainability Taxonomy.

As a member of the ILN's Climate Change Action Committee (CCAC), AIMCo co-authored a publication to aid investors in their approach to climate-related corporate disclosure. You can read it [here](#).

AIMCo participates in public policy and industry dialogue in alignment with our ESG focus areas. We often contribute to commentary submitted by organizations where AIMCo holds leadership positions, such as Canadian Coalition of Good Governance (CCGG), International Corporate Governance Network (ICGN) and the ILN. We participate in advisory groups such as the Sustainable Development Goals (SDG) Advisory Committee and Plastics Working Group.

AIMCo Foundation

The AIMCo Foundation for Financial Education marked its first anniversary in October of 2019 and the employee-led initiative is already making a big impact in our community. The registered charity provides grants to organizations offering financial literacy or empowerment programming, along with scholarships for students pursuing a formal post-secondary education in a financial field.

The Foundation raised nearly \$390,000 in 2019 through AIMCo fundraising events and generous external donations. The funds are being used to support a number of initiatives including:



**Financial
Empowerment
Programs**

*Momentum
Calgary*



**Empower U
Financial Coaching
Program**

*United Way Alberta
Capital Region*



**Financial
Literacy for
Newcomers**

*Action for Healthy
Communities*



**Financial Literacy
for Vulnerable
Individuals**

Catholic Social Services



**Joint Research & Teaching
Project: Financial Literacy of
Post-Secondary Students**

*MacEwan University
School of Business*



**Post-secondary
scholarships for
students**

*University of Alberta,
University of Calgary,
MacEwan University,
NAIT and SAIT*

Learn more aimcofoundation.ca

Governance & Board of Directors

AIMCo is a Crown Corporation of the Province of Alberta committed to the highest standards of corporate governance — including a highly-qualified Board of Directors — with complete operational independence.

In accordance with the *Alberta Investment Management Corporation Act*, the Board of Directors is responsible for overseeing the management of the business and affairs of AIMCo. All directors are fully independent of management.

Directors are required by statute to act honestly and in good faith with a view to the best interests of the corporation and, as such, are required to exercise due care, diligence and skill, and manage risk appropriately in their oversight of AIMCo.

Board Operations

The Board of Directors has established four standing committees, which assist the Board in discharging its responsibilities. At every meeting of the Board of Directors, the Board and all Committees have in-camera sessions, without management attending.

Audit Committee

- Tom Woods (Chair)
- Richard Bird*
- Phyllis Clark
- Helen Kearns
- Roger Renaud
- Jackie Sheppard

Responsible for: Financial reporting processes, development and implementation of internal audit and financial control policies, and compliance with said policies and applicable laws and regulations.

Governance Committee

- Sharon Sallows (Chair)
- Richard Bird*
- Ken Kroner
- Jim Prieur
- Tom Woods

Responsible for: Policies, processes and procedures that comprise AIMCo's corporate governance framework, including overseeing terms of reference for the Board of Directors and each Board Committee, Board recruitment, conducting Board evaluations, and generally ensuring the principled and effective operation of the Board of Directors.

Investment Committee

- Jim Prieur (Chair) and all other Board members

Responsible for: Investment activities, risk management and operations of AIMCo and voting on specific investment-related matters.

Human Resources and Compensation Committee

- Ken Kroner (Chair)
- Richard Bird*
- Jim Prieur
- Sharon Sallows
- Jay Vivian

Responsible for: Human resources strategy, philosophy and policies of the Corporation in alignment with corporate objectives, organizational structure, management development and succession, and compensation practices with the support of an external consultant.

*As Chair of the Board of Directors, Richard Bird is a mandatory member of the Governance Committee, and a non-voting, ex-officio member of both the Audit and Human Resources Committees.

Board Diversity

AIMCo and its Board of Directors recognize and fully support the aims of diversity and inclusion. In assessing Board candidates and selecting nominees for the Board, the Governance Committee will consider diversity of skills, experience, geographic background and gender.

The Board has a policy objective to achieve gender parity, consistent with the Board's commitment to gender diversity and greater representation of qualified women on boards, in alignment with the aims of robust board governance.

Standards of Conduct

The Board of Directors is committed to upholding the highest standards of corporate conduct across all levels of the organization.

Specific policies have been adopted by the Board that outline acceptable standards of conduct for directors, including the Director Trading Policy and the Director Conflict of Interest Policy.

Board Evaluation & Assessment

Each year, the directors complete a board self-evaluation questionnaire that is designed to aid in assessing their effectiveness as a board in key areas and provide suggestions for improvement. The Chair of the Board facilitates this process.

Mandate & Roles Document

In addition to the legislation pertaining specifically to AIMCo, the organization's roles and responsibilities are articulated in its Mandate and Roles Document (MRD). AIMCo's MRD was created collaboratively between the Minister of Finance and the AIMCo Board and came into force in September 2017.

The agreement provides transparency and codification of a set of commitments made by AIMCo and the Government of Alberta, confirming that AIMCo will continue to operate independently and will continue to have a diverse and appropriately qualified Board.

Code Of Conduct and Ethical Standards

AIMCo has established the Code of Conduct and Ethical Standards for officers and employees outlining the organization's expectations regarding conflicts of interest, gifts and entertainment, confidentiality, and personal trading.

The Code applies to all AIMCo employees, including executive officers, and compliance with it is a condition of employment. All compliance exceptions, if any, are reported to the Audit Committee and dealt with as appropriate.

Confidential Reporting Policy

In accordance with governance best practices and applicable law, AIMCo has an established Confidential Reporting Policy, and all AIMCo personnel, service providers and clients may confidentially report any failure to comply with the Code of Conduct and Ethical Standards.

In 2019, AIMCo received seven disclosures through the confidential reporting system, two of which were duplicative of prior disclosures, and three of which were investigated under our Confidential Reporting Policy. One of these investigations addressed workplace productivity concerns related to one individual and resulted in remedial action under the oversight of the AIMCo Human Resources Department. Two reports were also referred for consideration outside of the Confidential Reporting Policy.

Our Board



J. Richard Bird
Board Chair

J. Richard Bird retired from Enbridge Inc. in early 2015, having served as Executive Vice President, Chief Financial Officer and Corporate Development, and various other roles, including: Executive Vice President Liquids Pipelines, Senior Vice President Corporate Planning and Development, and Vice President and Treasurer.

Mr. Bird serves on the Board of Directors of Bird Construction Company Inc. and is a member of the Investment Committee of the University of Calgary Board of Governors. Mr. Bird was named Canada's CFO of the Year for 2010. He holds a Bachelor of Arts degree from the University of Manitoba, and a Masters of Business Administration and PhD from the University of Toronto and has completed the Advanced Management Program at Harvard Business School.



Phyllis Clark

Phyllis Clark served as the Vice-President (Finance and Administration) and Chief Financial Officer at the University of Alberta, from 2002 to 2016. Previously, she spent five years as Vice-President (Finance and Administration) at York University, and prior to that, she was Assistant Deputy Minister of Ontario's Management Board Secretariat. Between 1991 and 1992, Ms. Clark was the Province of Ontario's Chief Economist and Assistant Deputy Minister of Finance. She was the Chair of the Audit Committee for the Bank of Canada for four years.

Ms. Clark currently chairs the Board of Directors for the Royal Canadian Mint, is Audit Chair for TEC Edmonton, and serves on the Board of Directors for the Inuvialuit Investment Corporation. She also chairs the Edmonton Symphony and Concert Hall Foundation Board. Ms. Clark was born in Lethbridge, Alberta, and graduated from the University of Toronto in 1970 with a Bachelor of Arts degree in Political Science and Economics. She went on to complete her Doctoral Candidacy and Master of Arts in Economics at the University of Michigan in 1973.



Ross A. Grieve

Ross Grieve retired from the AIMCo Board of Directors effective May 31, 2019.

Ross A. Grieve is the board vice chair of PCL Employee Holdings Ltd. and PCL Construction Holdings Ltd., the senior governing entities of the PCL family of companies. He served as president and chief executive officer of PCL from 1997 to October 31, 2009, and as chair from November 1, 2009 to 2016.

Recent awards include 2007 Junior Achievement of Northern Alberta and Northwest Territories Business Hall of Fame Inductee and the 2009 Canada's Outstanding CEO of the Year™ sponsored by the National Post, Deloitte and the Caldwell Partners. Ross is Board Chair for Inn at the Forks Hotel in Winnipeg, Manitoba, and is on the Board of Magnum Ventures Inc., and Melcor Developments Ltd. He is an Advisory Board Member for Kingsett Capital Canadian Real Estate Income Fund LP, and a member of the Board of Governors of Junior Achievement of Northern Alberta and Northwest Territories. Ross earned a Bachelor of Science in Civil Engineering from the University of Manitoba in 1969.



Helen Kearns

Helen M. Kearns is the President and Chief Executive Officer of Bell Kearns & Associates Ltd., an investment consulting firm. Previously Helen was President of NASDAQ Canada (2001-2004) and an officer of NASDAQ Inc., the largest electronic trading platform in the world. Prior to that, Helen was the first woman in Canada to become Head of Institutional Sales and Trading at a large integrated brokerage firm, Richardson Greenshields of Canada Limited. From 1993 until 1995, she led the Institutional Equity business at Richardson Greenshields, a role that included a seat on the Executive Committee.

Helen served on the Board of Ontario Teachers' Pension Plan and as Governor of the Board of TSX for three terms. She is a member of the Advisory Board of Kingsett Canadian Real Estate Income Fund, and has previously served as Lead Director of the same Board.

In 2019, Ms. Kearns became the fourth woman in Canada to be inducted into the Investment Industry Association of Canada's Hall of Fame. Ms. Kearns was a recipient of the John Molson School of Business Award of Distinction in 2002. She is also a recipient of the Montreal Board of Trade Women of Distinction Award (2002) and was recognized by the Financial Post as one of the 100 Most Powerful Women in Canada (2004).



Dr. Kenneth (Ken) F. Kroner

*Human Resources and
Compensation Committee Chair*

Dr. Kenneth F. Kroner (Ken) is CEO of Pluribus Labs, a new systematic investment manager that utilizes a unique exposure-driven investment process to create innovative investment solutions for its clients.

Ken is a former Senior Managing Director at BlackRock, where he was global head of Multi-Asset Strategies and global head of Scientific Active Equities. These teams were responsible for several hundred billion dollars of active investment strategies. Ken also served as a member of BlackRock's Global Executive Committee and BlackRock's Global Operating Committee. Previously, Ken was an associate professor of economics and finance at the University of Arizona.

Ken serves or has served on various academic boards, foundation boards and academic journal editorial boards. His research on forecasting volatility and asset returns has been widely published in both academic and practitioner journals. He earned a BA degree in mathematics and economics from the University of Alberta and a PhD in economics from the University of California at San Diego.



C. James (Jim) Prieur

Investment Committee Chair

C. James Prieur served as Chief Executive Officer and director of CNO Financial Group, Inc. from 2006 until his retirement in 2011. Mr. Prieur began his career in 1979 at Sun Life Financial in Investments, and became corporate President and Chief Operating Officer in 1999.

He serves as Chair of the Risk Committee of the Board of Manulife Financial Corporation and as Chair of the Compensation Committee of Ambac Financial Group, Inc., as well as the not-for-profit Music of the Baroque. In addition, he is a member of the President's Circle of the Chicago Council on Global Affairs, and The Pacific Council on International Policy.

Mr. Prieur is a Chartered Financial Analyst and holds an MBA from the Richard Ivey School at Western University and a Bachelor of Arts from the Royal Military College of Canada.



Roger A. Renaud

Roger A. Renaud, CFA is a highly accomplished executive with extensive Canadian and international board experience at successful investment management firms. Most recently, Mr. Renaud was President, Canada and Global Chief Operating Officer of Manulife Asset Management (MAM), the global asset management arm of Manulife with over \$500 billion of assets under management. He also oversaw the integration of Standard Life Investments (Canada) with MAM to become one of the largest pension managers in Canada.

Since 2018, Mr. Renaud has been a director of the capital development fund Fonds de solidarité FTQ and previously served on several Canadian and international boards related to Manulife and Standard Life between 1998 and 2018. Mr. Renaud holds a Bachelor of Science in Actuarial Science from Laval University and a CFA Charter from the CFA Institute. He also completed the Program for Management Development at Harvard Business School.

As a director of several boards including non-profit organizations, Mr. Renaud has acquired extensive experience over the past 20 years in investment management, social responsibility, corporate transformation, strategy and planning, risk management, pension plans and corporate governance.



Sharon Sallows

Governance Committee Chair

Sharon Sallows is a professional director with significant public and private company experience. Ms. Sallows currently serves as a director of Home Capital Group Inc and chairs its Human Resources and Compensation Committee. She is also a trustee of RioCan Real Estate Investment Trust and Chartwell Retirement Communities. Previous directorships include Ontario Teachers Pension Plan, USA REIT, Executive Risk Services and Maple Mortgage Trust.

Previously, Ms. Sallows was a principal in Ryegate Capital Corporation, a company engaged in the provision of merchant banking and advisory services to institutional and corporate clients. Ms. Sallows is a former Executive Vice-President of MICC Properties Inc. and, prior to that, held various positions at the Bank of Montreal including Senior Vice-President, Real Estate, Corporate Banking.

Ms. Sallows received a BA from Carleton University, an M.Sc. from the London School of Economics, a PhD from The Wharton School, University of Pennsylvania and is a holder of the Institute of Corporate Directors Director designation.



Jackie Sheppard

Jackie Sheppard is the former Executive Vice President, Corporate and Legal of Talisman Energy Inc. Ms. Sheppard is Chair and Director of Emera Energy Inc. She has been an Emera Director since February 2009 and became Chair of the Board in May 2014. She served as the inaugural Chair of the Research and Development Corporation of the Province of Newfoundland and Labrador, a Provincial Crown Corporation, until June 2014. She is founder and Lead Director of Black Swan Energy Inc., an Alberta upstream energy company that is private equity financed. She is also a Director of Seven Generations Energy Ltd., a publicly traded energy company focused on Canadian natural gas development. She was a Director of Cairn Energy PLC, a publicly traded U.K.-based international upstream company, until retiring from that board at the end of 2018.

Ms. Sheppard is a Rhodes Scholar, having received an Honours Jurisprudence, Bachelor of Arts and Master of Arts from Oxford University. She earned a Bachelor of Laws degree (Honours) from McGill University, and a Bachelor of Arts degree from Memorial University of Newfoundland.



Robert L. "Jay" Vivian Jr.

Robert L. "Jay" Vivian is the retired Managing Director of the \$100 billion IBM Retirement Funds system. Mr. Vivian is a member and Governance Fellow of the National Association of Corporate Directors, and the founding Chair of the Investment Committee, a member of the Board and Executive Committee, and Corporate Secretary, of the Committee on the Investment of Employee Benefit Assets, the \$2 trillion trade group of U.S. corporate retirement funds. He is also on the Investment & Pension Subcommittee for the charity United Way Worldwide, and the Investment Advisory Board of Rebalance 360, a small low-cost investment advisor.

He holds a Bachelor of Arts degree in Mathematics from Bowdoin College, a Masters of Business Administration from Harvard Business School, and a CFA® Charter from the CFA Institute.



Tom D. Woods

Audit Committee Chair

Tom Woods spent his entire career with CIBC and Wood Gundy, the predecessor firm of CIBC World Markets. He started in investment banking, advising companies raising financing in the equity and debt capital markets as well as mergers and acquisitions, and later was Head of Canadian Corporate Banking, Chief Financial Officer, Chief Risk Officer, and retired in 2014 as Vice Chairman.

Mr. Woods serves on the boards of Bank of America Corporation; Merrill Lynch International; the CIBC Children's Foundation; St. Michael's Hospital Foundation; and the Board of Advisors of the Department of Mechanical and Industrial Engineering, University of Toronto.

Mr. Woods has a Bachelor of Applied Science in Industrial Engineering from University of Toronto, and an MBA from Harvard Business School.

Compensation Discussion & Analysis

A Message

Ken Kroner, Chair of Human Resources and Compensation Committee

As Chair of the Human Resources and Compensation Committee (HRCC), I would like to highlight factors impacting AIMCo's 2019 performance compensation. The HRCC holds a key role in assisting the AIMCo Board of Directors in meeting its responsibilities to oversee AIMCo's Human Resources strategy and to define AIMCo's compensation philosophy. The HRCC is integrally involved in all aspects of CEO and executive compensation and approves all executive compensation.



Four considerations are important to keep in mind in reviewing this year's CD&A.

1. AIMCo takes a long-term view of performance; believing that short-term focus distracts from good investing. The performance measurement period is of particular relevance in this CD&A, given the severe market volatility during the first quarter of 2020. The four-year period covered here measures AIMCo's investment performance from January 1, 2016, to December 31, 2019, so the compensation reflected in this report does not reflect performance in 2020. Looking forward, deferred compensation awards will be significantly reduced by the 2020 Q1 markets for all performance periods which include 2020.

2. When AIMCo establishes its pay levels and program design, we consider a group of relevant peers, with whom we compete for both talent and investment opportunities. To identify these peers, the HRCC uses criteria like industry, organizational mandate, asset size and proportion of internally-managed assets. These criteria help identify organizations similar to AIMCo in terms of sophistication and complexity, which therefore require talent with similar skills, capabilities and experiences.

The relevant peers chosen by the HRCC include British Columbia Investment Management Corporation (BCI), Caisse de dépôt et placement du Québec (CDPQ), Canada Pension Plan Investment Board (CPPIB), Healthcare of Ontario Pension Plan (HOOPP), Investment Management Corporation of Ontario (IMCO), Ontario Municipal Employees Retirement System (OMERS), Ontario Teachers' Pension Plan (OTPP), and Public Sector Pension Investment Board (PSP). This compensation reference group manage assets between \$70 billion to \$420 billion (versus AIMCo's \$119 billion), with the majority of these assets internally managed (over 80% of AIMCo's assets are internally managed).

As demonstrated in the 'Comparison of Actual Total Compensation Among Institutional Investor Peer Group' section, our total actual compensation is more conservative than that of our peers.

3. The third consideration is that while internal management increases the cost of internal compensation, it benefits clients since internal compensation is materially lower than external management fees. AIMCo's high proportion of internally-managed assets increases our internal compensation expense but ends up saving costs in aggregate. Specifically, over the four-year period covered in this report, AIMCo paid out 8% of net value-add for all internal performance compensation while paying out 16% of net value-add as performance fees to external managers.

To analyze and compare AIMCo's net performance to that of its global peers along both cost and return dimensions, AIMCo uses an independent third-party benchmarking provider, CEM Benchmarking Inc. CEM confirms that AIMCo continues to be a low-cost, positive net value-add provider of investment services for its clients over the five-year period ending December 31, 2018 (CEM benchmarking results are not yet available for 2019). Over this period on a Total Fund basis, AIMCo is 9 basis points more efficient than our CEM comparator peer group (which is broader than the compensation reference group), representing an annual average savings of over \$75 million and putting us into the lowest-cost quartile of peers. At the same time, our average net value-add of 75 basis points over this period puts us into the highest quartile of net performers among our peer group and the global universe. The total cumulative net value-add over the five-year period ending December 31, 2018 was \$3.4 billion.

4. The final important consideration is that AIMCo has exercised very material salary restraint. A salary freeze remains in place for AIMCo's Executive team. None of the current named executive officers has had a salary increase since 2016, except for one, relating to a promotion in 2017.

To assist with execution of its compensation-related responsibilities, the HRCC works with independent compensation advisors. Huggessen Consulting advises the HRCC on market competitiveness and appropriateness of AIMCo's compensation policies and performance metrics and Willis Towers Watson advises on these and other projects. In making its recommendations on the compensation programs, the HRCC incorporates information and recommendations provided by its advisors, though all decisions remain the responsibility of the HRCC and the Board.

In summary, AIMCo's strong, after-cost investment performance has resulted in cumulative net value-add of \$1.7 billion over benchmarks for the four-year period January 2016 to December 2019, and the HRCC has ensured that the compensation paid to the AIMCo Executive team accurately reflects this investment performance over this four-year assessment horizon. The HRCC will continue its rigorous oversight of both the compensation program and performance assessment of its Executive team.

The road ahead, overshadowed by the effect of the global pandemic and ongoing energy market uncertainties, will be turbulent, strenuous and challenging to navigate. The HRCC will continue to focus on finding the best ways to align short and long-term compensation with the short and long-term objectives of our clients. This alignment will continue to enable AIMCo management and Board to best serve the interests of its clients, its shareholder and all Albertans.

Ken Kroner,
Chair of Human Resources and Compensation Committee

Compensation Principles

Alignment with Vision

Our compensation program is aligned with our vision to be a world-class investment management organization that is focused on serving the needs of our clients.

Pay Based on Performance, with both Quantitative and Qualitative Measures

We assess results in the following categories: investment objectives, corporate objectives and individual performance. The largest part of executive compensation is variable and is tied directly to achievements in each of these areas. A meaningful component of the individual performance and corporate objectives is based on qualitative factors.

Sustained, Long-Term Performance

Management is measured on, and focused on long-term performance. The performance for the investment component of the compensation program is measured over rolling four-year and eight-year cycles.

Fairness Based on Market-Competitive Context

All employees are exercising a choice when they join AIMCo. Retention of key talent is critical and we ask top performing talent to choose AIMCo as their employer for the long term. The best people available for any job will have alternatives; the fairness of compensation against a relevant peer market is a key factor in a successful people strategy.

Incentivize Successful Active Investment Management

Performance-based compensation relating to investment returns is driven by the value-add returns above relevant investment benchmarks, again over rolling four-year and eight-year cycles. The concept is to reward successful active management over multiple years, exceeding returns otherwise achievable through passive investing.

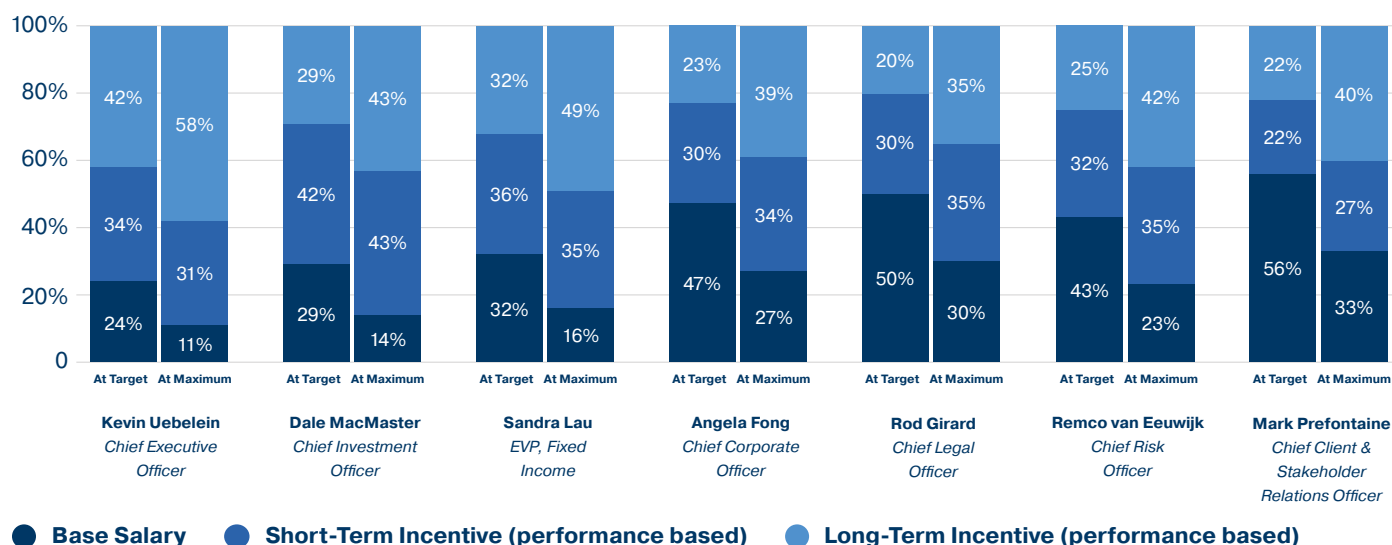
Compensation Risk Mitigants

The following outlines the risk-mitigating features of AIMCo's performance compensation plan. These features aid in reinforcing the principle of pay for performance, contribute to alignment to client expectations, offer controls that govern the performance compensation eligibility and allow the HRCC to adjust performance outcomes in special circumstances.

Significant Pay at Risk

All executives have a significant component of their compensation tied to quantifiable performance. For all current named executive officers, their mix of compensation (demonstrated at target and at maximum) is as follows:

Current Executive Team Compensation



Assessment of the Long-Term

The performance for the investment component of the compensation program is measured over a multi-year cycle of four-years (and eight-years in the case of the Special Long-term Incentive Program described below), thus ensuring alignment to clients' long-term investment horizon.

Adjustments to Performance Payments or Forfeiture

The Chief Executive Officer has authority to adjust a performance payment for an executive, predominately relating to individual performance. Similarly, the AIMCo Board of Directors, through the HRCC, has the authority to amend and/or terminate both the annual and long-term performance compensation plans, or forfeit awards provided to an individual in any given year. Measures are also in place to ensure forfeiture or recovery of previous payments in circumstances such as restatement of financial results.

Investment Risk

Value-add targets approved by the Board include consideration of AIMCo's Board-approved risk budget.

Maximum Performance Compensation

The performance multiplier, in all cases, has a cap on the incentive multiplier.

Components Of Total Compensation

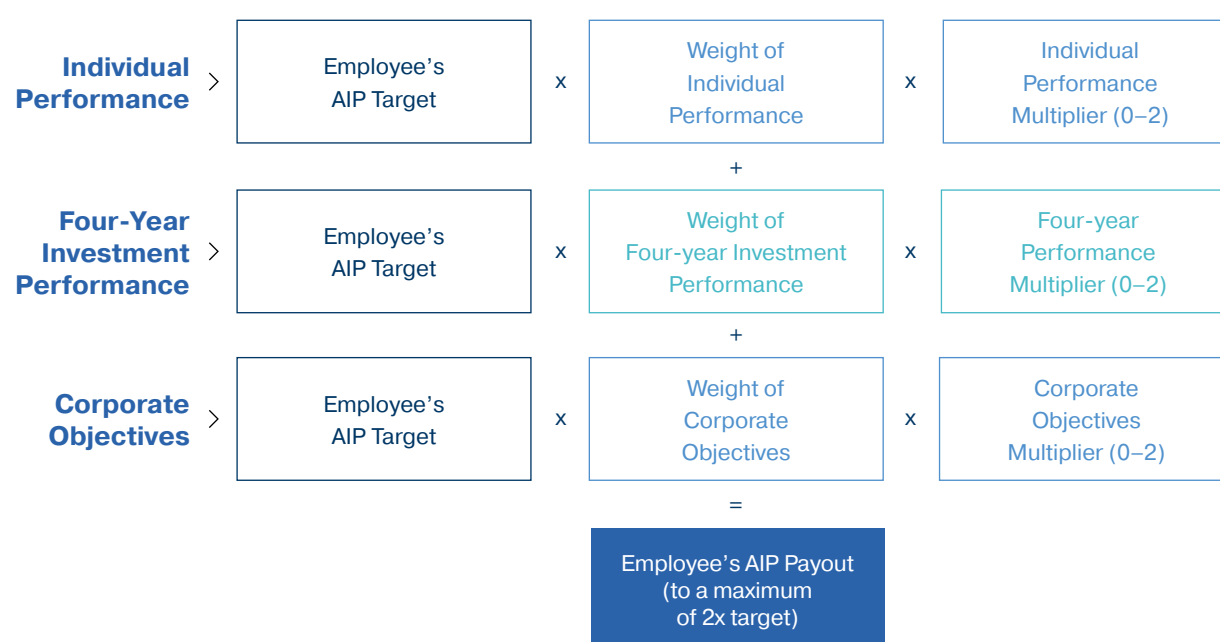
Component	Program Intent	Plan Fundamentals	Variability with Performance
Base Salary	Compensation for the execution of core duties	Annual budget based upon external survey market data	Fixed
Annual Incentive Plan (AIP)	Annual plan that rewards superior investment performance and individual contribution	Payouts are capped at 2x target, based upon value-add investment performance over a four-year period, weighted to Total Fund/Asset Class (where applicable), Individual Performance and Corporate Objectives (where applicable)	High variability
Long-Term Incentive Plan (LTIP) (where applicable)	Rewards superior and sustained investment performance, reinforcing long-term nature of investment strategy and providing retention for high performers over a four-year period	Payouts are capped at 3x target, based upon Total Fund returns and value-add investment performance over a four-year period, weighted to Total Fund and Asset Class (where applicable)	High variability
Special Long-Term Incentive Plan (SLTIP) (where applicable)	Rewards superior and sustained investment performance over an eight-year period	Consists of an additional conditional LTIP grant, made when unfloored investment performance over any LTIP period (four years) exceeds the cap of 3x. Once granted, the SLTIP has the same mechanics as the LTIP	High variability
Restricted Fund Units (RFU)	On a case by case basis, to bridge the “gap” period between commencement of employment and LTIP vesting or to selectively provide additional retention and/or long-term performance incentives where deemed desirable to do so	Vary depending on circumstance	Low variability

Base Salary

The base salary takes into consideration variables such as ability, performance achievements, experience and market competitiveness.

Annual Incentive Plan (AIP)

All permanent employees participate in the AIP. The AIP is comprised of two components: achievement against annual individual objectives and achievement of value-add investment performance over a four-year period. A third component added for the Executive team is achievement against corporate objectives. Target awards are set as a percentage of salary and each component of AIP comprises a percentage of this target to which a multiplier is applied. Note that the annual performance factor has an applied floor of -2x in the calculation of the average, and the AIP performance multiplier is capped at 2x the target value.



- **Individual Performance:** Personal objectives are set at the beginning of the calendar year and align with the corporate strategy and goals of the organization. Performance against these objectives is evaluated and quantified as a performance multiplier ranging from 0.0 to 2.0.
- **Four-Year Investment Performance:** The value-add performance of AIMCo's Total Fund (and each asset class where relevant) compared to AIMCo investment benchmarks and averaged over a four-year rolling cycle (with a performance floor in place) results in the investment performance multiplier. The applied investment performance multiplier can range from 0.0 to 2.0 for this component of the AIP.
- **Corporate Objective Performance:** The annual AIMCo Corporate Objectives are centred on our Key Success Drivers: Strategic Performance, Investment Performance, Client Satisfaction, Financial & Operational Performance and Doing Business the Right Way/People. The Board approves these objectives and at the end of the calendar year, determines the appropriate multiplier to apply based upon achievement of these objectives. The corporate objective multiplier can range from 0.0 to 2.0.

Long-Term Incentive Plan (LTIP)

The Long-Term Incentive Plan reinforces the long-term nature of our investment strategy. The plan rewards value-add performance over the next four years at the AIMCo Total Fund level and, in the case of investment professionals, at the asset class level (with a performance floor in place). Grants are issued to senior level employees.



LTIP grants are set as a percentage of base salary and issued at the beginning of the calendar year. A multiplier, similar in nature to the investment performance multiplier for the AIP, is applied at the end of the four-year vesting period. The award value is also increased or decreased based upon the cumulative rate of return of AIMCo's Total Fund for the period. Depending upon performance, the LTIP payout can range from zero to a maximum of 3x the original LTIP grant value for top quartile, sustained long-term performance.

- Four-Year Investment Performance:**

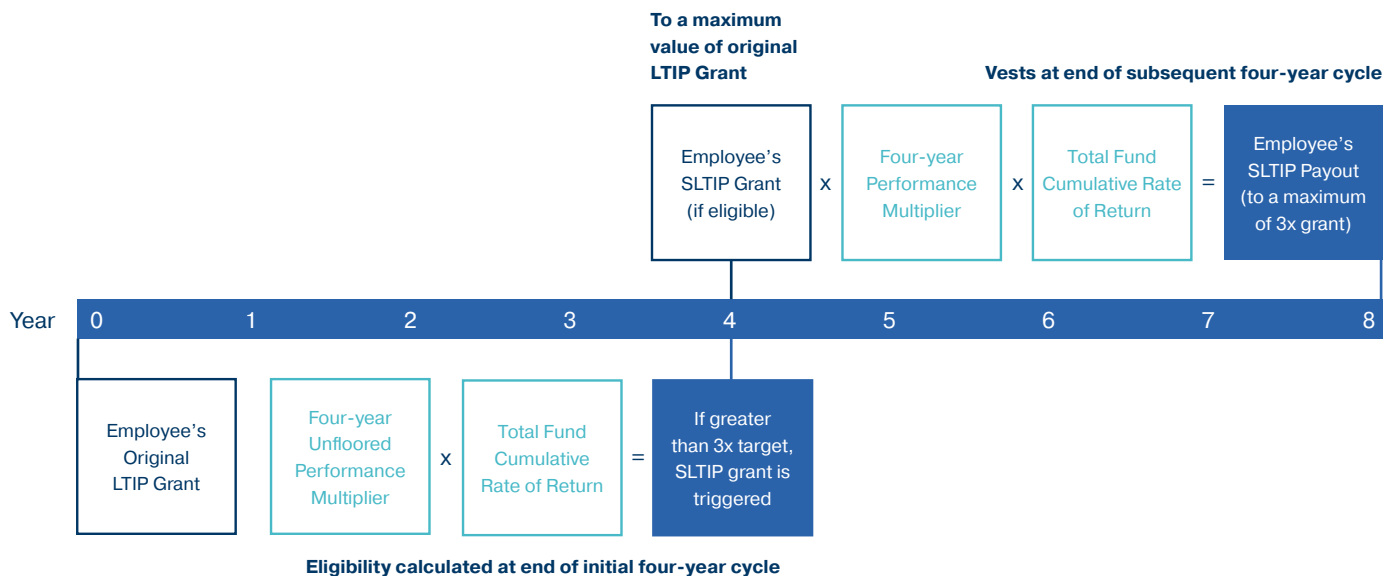
The multiplier for AIMCo Total Fund is determined using the same methodology as the AIP Total Fund multiplier. For investment professionals managing a specific asset class, the multiplier is based on a 60% Total Fund and 40% Asset Class weighting. Similar to the AIP, the performance factor has an applied floor.

- AIMCo Total Fund Four-Year Cumulative**

Rate of Return: This amount will increase or decrease the potential LTIP payout.

Special Long-Term Incentive Plan (SLTIP)

At the end of an LTIP's four-year cycle, if the investment performance for the period has exceeded the corporation's stretch goals (3x target), a Special Long-Term Incentive Plan grant is triggered. This additional SLTIP grant can be an amount up to a maximum of the original LTIP grant upon which it is based. When determining the SLTIP grant amount, the applied floor (-2x in the annual calculation, if/where applicable) is removed from the calculation. Once granted, the SLTIP has the same mechanics as the LTIP described above. Special LTIP grants reward for superior and sustained investment performance over an eight-year period.



Current Named Executive Officers – Performance Weightings for AIP and LTIP

	Type of Award	Performance Factors			
		Individual Performance	AIMCo Total Fund	Asset Class	Corporate Objectives
Kevin Uebelein	AIP	40%	50%	N/A	10%
Chief Executive Officer	LTIP	N/A	100%	N/A	-
Dale MacMaster	AIP	30%	60%	N/A	10%
Chief Investment Officer	LTIP	N/A	100%	N/A	-
Sandra Lau	AIP	30%	30%	30%	10%
Executive VP, Fixed Income	LTIP	N/A	60%	40%	-
Angela Fong	AIP	30%	60%	N/A	10%
Chief Corporate Officer	LTIP	N/A	100%	N/A	-
Rod Girard	AIP	30%	60%	N/A	10%
Chief Legal Officer	LTIP	N/A	100%	N/A	-
Mark Prefontaine	AIP	30%	60%	N/A	10%
Chief Client & Stakeholder Relations Officer	LTIP	N/A	100%	N/A	-
Remco van Eeuwijk	AIP	30%	60%	N/A	10%
Chief Risk Officer	LTIP	N/A	100%	N/A	-

Restricted Fund Units (RFU)

RFUs are a notional grant, the value of which fluctuates with the overall return of the AIMCo Total Fund. RFUs are granted on a case-by-case basis and are specifically issued to bridge the period between commencement of employment and LTIP vesting or, in some cases, as necessary to hire employees who forfeited pending compensation commitments from previous employers.

Pension

Eligible employees within AIMCo who commenced employment prior to July 1, 2008 participate in either the Management Employees Pension Plan or the Public Service Pension Plan, with some employees also eligible to participate in a supplementary retirement plan. All eligible employees hired after July 1, 2008 are required to participate in a defined contribution pension plan sponsored by AIMCo, which may include eligibility for a defined contribution supplementary retirement plan for contributions over the income tax limits. All plans require contributions by both the employee and AIMCo.

Benefits and Other Compensation

A broad range of market competitive benefits are provided to eligible employees, including health and dental coverage, short-term and long-term disability insurance, travel insurance, group life insurance, critical illness insurance, a health spending account, an active living account, a learning and wellness benefit and subsidized public transit. In the case of the executives, annual medical assessments are mandatory.

2019 Performance Results

The HRCC holds an integral role in its governing oversight of AIMCo's people strategy, with one of its more significant responsibilities being the oversight of compensation and executive performance. The Committee oversees a rigorous program to assess corporate and executive performance. The following summarizes the 2019 year-end performance results.

Corporate Objective Performance

Based upon the HRCC's review and recommendations, management achieved a performance rating of 155% out of a possible stretch performance rating of 200% for the performance period of January 1, 2019 to December 31, 2019.

Individual Executive Assessments

The performance and deliverables of each executive were thoroughly assessed by the CEO and reviewed in detail by the HRCC. In addition to overall performance, executive leadership competencies, qualitative goals and alignment to AIMCo Core Values are important considerations in determining the individual performance rating for each executive.

Four-Year Investment Performance

Incentive compensation payouts for service during calendar year 2019 reflect the AIMCo Total Fund performance over the four-year period beginning January 1, 2016 and ending December 31, 2019. The cumulative net value-add investment performance over this period for compensation purposes was \$1.7 billion which resulted in a calculated Investment Performance Factor of 1.73 for 2016 to 2019.

AIMCo Total Fund Performance, Actual 2016 To 2019 and Cumulative Results

Calendar Year	Target Value Add ⁽¹⁾ (\$ millions)	AIMCo Net Actual Value Add ⁽²⁾ (\$ millions)	Annual Investment Performance Factor ⁽³⁾
Actual 2019	296.0	-522.1	-1.76
Actual 2018	267.7	939.5	3.51
Actual 2017	258.3	1,099.5	4.26
Actual 2016	251.5	225.5	0.90
Cumulative - 4 years (2016-2019)	1,073.5	1,742.4	4-Year Avg: 1.73

1. Target net Value-Add is above investment benchmark.

2. AIMCo net Value-Add is after operating costs and external management fees.

3. Annual Investment Performance Factors are averaged over a four-year cycle to calculate the AIP multiplier.

Total Fund and Asset Class performance over the four-year period is as follows:

Performance Factor	Actual 2016	Actual 2017	Actual 2018	Actual 2019	Four-Year Performance
Total Fund	●	●	●	●	●
Money Market & Fixed Income	●	●	●	●	●
Public Equities & Hedge Funds	●	●	●	●	●
Global Tactical Asset Allocation	●	●	●	●	●
Real Estate	●	●	●	●	●
Private Equities	●	●	●	●	●
Infrastructure & Renewable Resources	●	●	●	●	●
Private Debt & Loan	●	●	●	●	●
Private Mortgages	●	●	●	●	●

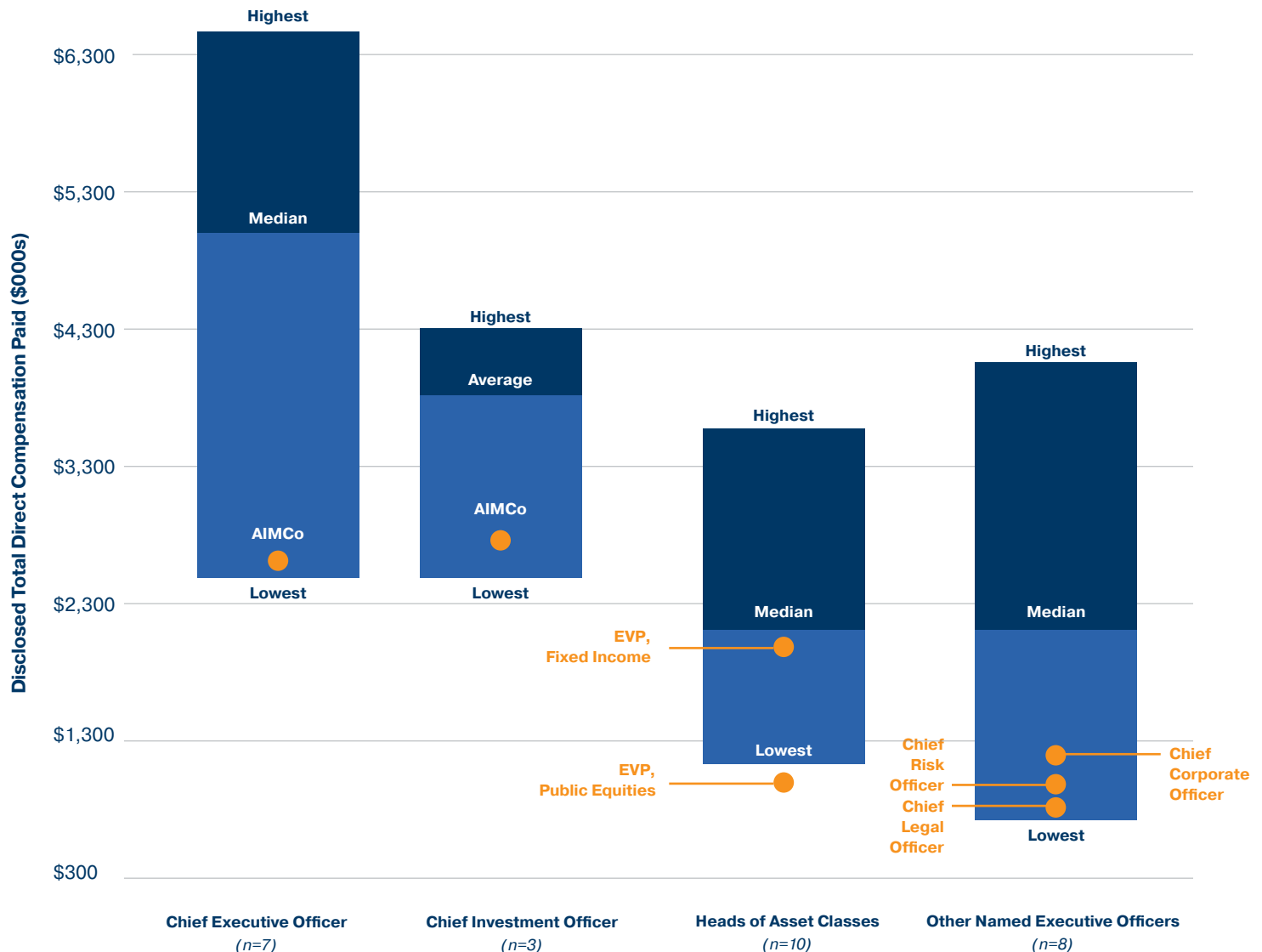
● Below Target (<=1) ● Exceed Target (1-3) ● Exceed Stretch Target (>=3)

Compensation Paid to Executives for the year ended December 31, 2019

Comparison of Actual Total Compensation Among Institutional Investor Peer Group

As indicated in the example table below, prepared by Willis Towers Watson, the AIMCo Executive team's actual total compensation (salary + AIP + S/LTIP paid) is at the lower end of the range of what our peers are paying. The graph reflects the most recent data disclosed by each organization as of June 5, 2020.

Comparison of Disclosed Total Direct Compensation Paid



Notes (prepared by Willis Towers Watson):

- Reflective of most relevant disclosure, as at June 5, 2020.
- AIMCo's Chief Financial Officer & Chief Client & Stakeholder Relations Officer were excluded as they were not paid LTIP.
- HOOPP is not included in this analysis as HOOPP does not disclose Named Executive Officer compensation.
- Where LTIP paid is not disclosed, LTIP granted used to calculate actual total direct compensation.

Summary Compensation¹

The Summary Compensation table below shows the remuneration over the past three fiscal years for the named executive officers as at December 31, 2019. Since incentive plan performance is measured using calendar years, the values for AIP and LTIP are shown in the fiscal year for which performance most closely aligns.

		Incentive Plan Compensation (\$)								
			Four-year							
			Investment Performance							
	Fiscal Year	Base Salary ⁽²⁾	AIP Annual Individual Objectives ⁽³⁾	AIP Corporate Objectives ⁽³⁾	AIP Total Fund & Asset Class ⁽³⁾	LTIP ⁽⁴⁾	RFU ⁽⁵⁾	Pension Contribution ⁽⁶⁾	All Other Compensation ⁽⁷⁾	Total Compensation(\$)
Kevin Uebelein	19/20	500,000	420,000	108,500	603,610	1,128,523		60,000	14,727	2,835,360
Chief Executive Officer	18/19	500,000	560,000	101,500	700,000	1,500,000		68,000	13,851	3,443,351
	17/18	500,000	532,000	94,500	700,000	n/a	157,749	60,000	13,526	2,057,775
Dale MacMaster	19/20	425,000	191,250	98,812	659,659	1,500,935		59,547	13,075	2,948,278
Chief Investment Officer	18/19	425,000	355,725	92,437	765,000	1,840,500		60,923	12,599	3,552,184
	17/18	425,000	355,725	86,062	765,000	1,745,700		60,828	12,140	3,450,455
Sandra Lau	19/20	300,000	223,000	51,150	368,735	1,004,496		43,547	14,292	2,005,220
Executive VP, Fixed Income	18/19	300,000	198,000	47,850	396,000	924,000		44,922	13,407	1,924,179
	17/18	300,000	191,070	44,550	396,000	902,100		44,828	13,062	1,891,610
Peter Pontikes	19/20	300,000	0	51,150	170,735	468,317		43,547	14,302	1,048,051
Executive VP, Public Equities	18/19	300,000	177,210	47,850	396,000	954,000		44,922	13,388	1,933,370
	17/18	300,000	191,070	44,550	396,000	932,100		44,828	13,214	1,921,762
Angela Fong	19/20	285,310	150,961	28,745	191,898	660,536		30,243	13,044	1,360,737
Chief Corporate Officer	18/19	285,310	111,271	26,890	222,542	428,100		30,243	11,037	1,115,393
	17/18	285,310	111,271	25,036	222,542	342,300		30,243	8,325	1,025,027
Rod Girard	19/20	260,000	102,048	24,180	161,423	335,171		27,040	22,382	932,244
Chief Legal Officer	18/19	260,000	76,752	22,620	187,200	162,300		27,040	21,066	756,978
	17/18	260,000	76,752	21,060	187,200	162,300		25,428	20,355	753,095
Mark Prefontaine	19/20	240,000	73,568	14,880	115,200	n/a		23,040	14,714	481,402
Chief Client & Stakeholder Relations Officer	18/19	240,000	47,232	13,920	115,200	n/a		23,040	14,854	454,246
	17/18	240,000	47,232	12,960	115,200	n/a		19,200	62,957	497,549
Remco van Eeuwijk	19/20	275,000	61,875	31,969	213,419	341,378		30,250	12,745	966,637
Chief Risk Officer	18/19	275,000	97,144	29,906	247,500	n/a	173,962	30,250	11,969	865,731
	17/18	275,000	88,481	27,844	247,500	n/a	170,117	28,033	10,955	847,930
Robin Heard	19/20	317,500	367,844	30,351	102,555	n/a		32,810	13,731	864,791
Chief Financial Officer	18/19	285,000	215,839	26,861	222,300	n/a		28,820	12,986	791,806
	17/18	164,241	150,509	n/a	n/a	n/a		13,139	61,803	389,692

1. All amounts shown in the Summary Compensation table reflect compensation earned by the named executive in, or in respect of, the current fiscal year. Incentive compensation is paid in cash in the year following the year it is earned. Performance compensation paid in early 2020 reflects performance period ending December 31, 2019.

2. Base Salary consists of all regular pensionable base pay earned. Of the current eight named executive officers, no executive has had a base salary increase since either date of hire in 2015 (the CEO), or since 2016, except in the case of one executive, in 2017, relating to a promotion. His base salary has since remained frozen.

3. Annual Incentive Plan's Individual Objectives, Corporate Objectives, and Investment Component target awards are set as a percentage of salary to which a multiplier is applied.

4. The amounts shown here reflect LTIP grants and/or SLTIP grants awarded at the beginning of 2016 and paid out after 2019 calendar year, the value of which is determined based upon four-year investment performance (2016 - 2019 for the 2019/2020 payment).

5. Restricted Fund Units (RFUs) are a grant, that fluctuates in value according to the AIMCo Total Fund performance. RFUs have time horizons of one to three years for vesting provisions.

6. AIMCo and the participating employee makes contributions to the defined benefit or defined contribution pension plans and related supplementary pension plans.

7. All other compensation consists of severance, lump sum payments and AIMCo's share of all employee benefits and contributions or payments made on behalf of employees, statutory contributions and health plan coverage.

Estimated Future Payouts of Long-Term Incentive Awards for Current Named Executive Officers

LTIP awards are granted at the start of a calendar year and vest at the end of a four-year cycle. The table below shows for each current named executive officer the LTIP and SLTIP granted but not yet vested, the maximum potential payout, along with the currently estimated future payout.

	Year	Type	Target Value ⁽¹⁾	Max Value ⁽²⁾	Estimated Future Payouts at the End of Years ⁽³⁾ :				Total
					2020	2021	2022	2023	
Kevin Uebelein <i>Chief Executive Officer</i>	2020	LTIP	875,000	2,625,000				875,000	875,000
	2019	LTIP	875,000	2,625,000			299,056		299,056
	2018	LTIP	500,000	1,500,000		529,498			529,498
	2017	LTIP	500,000	1,500,000	1,082,149				1,082,149
Dale MacMaster <i>Chief Investment Officer</i>	2020	LTIP	446,250	1,275,000				446,250	446,250
		SLTIP	0	0				0	
	2019	LTIP	425,000	1,275,000			145,256		273,423
		SLTIP	375,000	1,125,000			128,167		
	2018	LTIP	425,000	1,275,000		450,074			812,715
		SLTIP	342,438	1,027,314		362,641			
Sandra Lau <i>Executive VP, Fixed Income</i>	2017	LTIP	425,000	1,275,000	919,826				1,503,487
		SLTIP	269,677	809,031	583,661				
	2020	LTIP	300,000	900,000				300,000	539,832
		SLTIP	239,832	719,496				239,832	
	2019	LTIP	300,000	900,000			274,822		474,526
		SLTIP	218,000	654,000			199,704		
Angela Fong <i>Chief Corporate Officer</i>	2018	LTIP	300,000	900,000		506,973			863,037
		SLTIP	210,700	632,100		356,064			
	2017	LTIP	300,000	900,000	892,662				1,485,092
		SLTIP	199,100	597,300	592,430				
	2020	LTIP	142,655	427,965				142,655	142,655
		SLTIP	0	0				0	
Rod Girard <i>Chief Legal Officer</i>	2019	LTIP	142,655	427,965			48,756		97,528
		SLTIP	142,700	428,100			48,772		
	2018	LTIP	142,655	427,965		151,071			203,403
		SLTIP	49,417	148,251		52,332			
	2017	LTIP	142,655	427,965	308,748				308,748
Mark Prefontaine <i>Chief Client & Stakeholder Relations Office</i>	2020	LTIP	117,000	312,000				117,000	117,000
		SLTIP	0	0				0	
	2019	LTIP	104,000	312,000			35,545		54,035
		SLTIP	54,100	162,300			18,490		
	2018	LTIP	104,000	312,000		110,136			134,949
		SLTIP	23,431	70,293		24,813			
Remco van Eeuwijk <i>Chief Risk Officer</i>	2017	LTIP	104,000	312,000	225,087				225,087
	2020	LTIP	96,000	288,000				96,000	96,000
	2019	LTIP	96,000	288,000			32,811		32,811
Remco van Eeuwijk <i>Chief Risk Officer</i>	2018	LTIP	96,000	288,000		101,664			101,664
	2017	LTIP	96,000	288,000	207,773				207,773
	2020	LTIP	178,750	536,250				178,750	178,750
Remco van Eeuwijk <i>Chief Risk Officer</i>	2019	LTIP	165,000	495,000			56,393		56,393
	2018	LTIP	165,000	495,000		174,734			174,734
	2017	LTIP	165,000	495,000	357,109				357,109

1. Represents the target value at the time of the grant. For LTIP and SLTIP, no award is payable if performance is below a certain level.

2. Represents the maximum value payable at the end of the four-year vesting period.

3. Estimated based on actual performance multipliers for calendar 2017, 2018 and 2019, and pro forma multipliers of one for future years; and Actual AIMCo Total Fund rates of return for calendar 2017, 2018 and 2019, and no assumed growth in future years.

Pension Plans

The named executive officers participate in either the defined benefit or the defined contribution pension plans. All plans require contributions by both the employee and AIMCo. The table that follows shows the contributions for the named executive officers under their respective plans.

	Pension Type	Fiscal Year	Registered		Supplementary	
			AIMCo Contributions	Employee Contributions	AIMCo Contributions	Employee Contributions
Kevin Uebelein	DC	19/20	17,487	8,743	42,513	21,257
<i>Chief Executive Officer</i>		18/19	17,487	8,743	50,513	25,257
		17/18	17,487	8,743	42,513	21,257
Dale MacMaster	DB	19/20	24,617	19,470	34,930	34,940
<i>Chief Investment Officer</i>		18/19	25,497	18,974	35,426	35,426
		17/18	25,129	18,700	35,700	35,700
Sandra Lau	DB	19/20	24,617	19,470	18,930	18,930
<i>Executive VP, Fixed Income</i>		18/19	25,497	18,974	19,426	19,426
		17/18	25,129	18,700	19,700	19,700
Peter Pontikes	DB	19/20	24,617	19,470	18,930	18,930
<i>Executive VP, Public Equities</i>		18/19	25,497	18,974	19,426	19,426
		17/18	25,129	18,700	19,700	19,700
Angela Fong	DC	19/20	17,487	8,743	12,756	6,378
<i>Chief Corporate Officer</i>		18/19	17,487	8,743	12,756	6,378
		17/18	17,487	8,743	12,756	6,378
Rod Girard	DC	19/20	17,487	8,743	9,553	4,777
<i>Chief Legal Officer</i>		18/19	17,487	8,743	9,553	4,777
		17/18	17,487	8,743	7,942	3,971
Mark Prefontaine	DC	19/20	17,487	8,743	5,553	2,777
<i>Chief Client & Stakeholder Relations Officer</i>		18/19	17,487	8,743	5,553	2,777
		17/18	17,487	8,743	1,713	857
Remco van Eeuwijk	DC	19/20	17,487	8,743	12,763	6,382
<i>Chief Risk Officer</i>		18/19	17,487	8,743	12,763	6,382
		17/18	17,487	8,743	10,546	5,273
Robin Heard	DC	19/20	18,787	9,393	14,023	7,012
<i>Chief Financial Officer</i>		18/19	17,487	8,743	11,334	5,667
		17/18	13,139	6,570	0	0

Board Attendance

During fiscal 2019/2020, the Board and each of its respective Committees held five regular meetings in Edmonton. At each meeting, the Board also holds a separate in-camera session with the CEO.

Additionally, the following special meetings were held via teleconference: three by the Board, five by the Investment Committee, two by the Audit Committee, two by the Human Resources Committee and five by the Compensation Project Steering Committee.

The following table shows each director's attendance relative to the number of meetings held by the Board and Committees of which he or she was a member. Directors are not provided with remuneration for attendance at Committee meetings for which they are not a member.

Director Attendance April 1, 2019 to March 31, 2020	Board of Directors In-Camera Sessions	Board of Directors Meetings	Board of Directors Special Meetings ¹	Audit Committee Meetings	Audit Committee Special Meetings	Governance Committee Meetings	Human Resources Committee Meetings	Human Resources Committee Special Meetings ²	Investment Committee Meetings	Investment Committee Special Meetings	Compensation Project Steering Committee Meetings
Bird, Richard	5/5	5/5	3/3	-	-	5/5	5/5	2/2	5/5	5/5	5/5
Clark, Phyllis	5/5	5/5	3/3	5/5	2/2	-	-	1/1	5/5	2/5	-
Grieve, Ross³	2/2	2/2	1/2	-	-	2/2	2/2	2/2	2/2	-	-
Kearns, Helen	5/5	5/5	3/3	5/5	2/2	-	-	1/1	5/5	3/5	-
Kroner, Ken	5/5	5/5	3/3	-	-	5/5	5/5	2/2	5/5	5/5	5/5
Prieur, Jim	5/5	5/5	2/3	-	2/2 ⁴	5/5	5/5	2/2	5/5	5/5	-
Renaud, Roger⁵	2/2	2/2	1/1	2/2	2/2	-	-	1/1	2/2	3/3	-
Sallows, Sharon	4/5	4/5	3/3	-	1/1 ⁶	3/5	4/5	2/2	4/5	3/5	-
Sheppard, Jackie	5/5	5/5	3/3	5/5	2/2	-	-	1/1	5/5	3/5	-
Vivian, Jay⁷	5/5	5/5	3/3	-	1/1	5/5	5/5	2/2	5/5	5/5	-
Woods, Tom	5/5	5/5	3/3	5/5	2/2	5/5	-	1/1	5/5	5/5	-

1. Special Meetings include meetings both teleconference and in-person meetings that are held outside of, or in addition to, regularly scheduled Board and Committee meetings.

2. One of the two special Human Resources Committee meetings was attended by the entire Board, with the non-Committee members participating as guests.

3. Ross Grieve retired from the AIMCo Board of Directors effective May 31, 2019.

4. Jim Prieur attended the special Audit Committee meetings on March 19, 2020 and March 25, 2020 as a guest.

5. Roger Renaud was appointed to the AIMCo Board of Directors on November 5, 2019 and attended his first meeting on December 3, 2019.

6. Sharon Sallows attended the special Audit Committee meeting on March 25, 2020 as a guest.

7. Jay Vivian, while not a member of the Governance Committee, regularly attends meetings as a guest. Mr. Vivian also attended the special Audit Committee meeting on March 25, 2020 as a guest.

Board Remuneration

Directors' compensation is prescribed by provincial regulation. Board members receive annual retainers and meeting fees as described in the table below. The Board Chair, Vice Chair and committee Chairs receive additional retainers to recognize the incremental responsibility associated with those positions.

Board Remuneration - April 1, 2019 to March 31, 2020

	Board of Directors	Audit Committee	HR Committee	Governance Committee	Investment Committee
Base Retainer (Annual)	\$ 20,000.00	\$ -	\$ -	\$ -	\$ -
Chair Retainer (Annual)	\$ 50,000.00	\$ 10,000.00	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00
Vice Chair Retainer (Annual)	\$ 10,000.00	\$ -	\$ -	\$ -	\$ -
Meeting Fees	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00

Remuneration Totals - April 1, 2019 to March 31, 2020

	Base Retainer (Annual)	Chair Retainer (Annual)	Vice Chair Retainer (Annual)	Meeting Fees (\$1,000 per meeting)	Travel Remuneration	Totals
Bird, Richard	\$ 20,000.00	\$ 50,000.00	\$ -	\$ 40,000.00	\$ 4,000.00	\$ 114,000.00
Clark, Phyllis	\$ 20,000.00	\$ -	\$ -	\$ 27,000.00	\$ -	\$ 47,000.00
Grieve, Ross ¹	\$ 5,000.00	\$ -	\$ -	\$ 11,000.00	\$ 1,000.00	\$ 17,000.00
Kearns, Helen	\$ 20,000.00	\$ -	\$ -	\$ 28,000.00	\$ 8,437.50	\$ 56,437.50
Kroner, Kenneth	\$ 20,000.00	\$ 7,500.00	\$ -	\$ 40,000.00	\$ 8,375.00	\$ 75,875.00
Prieur, Jim	\$ 20,000.00	\$ 7,500.00	\$ -	\$ 34,000.00	\$ 9,562.50	\$ 71,062.50
Renaud, Roger ²	\$ 8,123.29	\$ -	\$ -	\$ 14,000.00	\$ 3,625.00	\$ 25,748.29
Sallows, Sharon	\$ 20,000.00	\$ 7,500.00	\$ -	\$ 27,000.00	\$ 7,000.00	\$ 61,500.00
Sheppard, Jackie	\$ 20,000.00	\$ -	\$ -	\$ 28,000.00	\$ 2,000.00	\$ 50,000.00
Vivian, Jay	\$ 20,000.00	\$ -	\$ -	\$ 30,000.00	\$ 10,000.00	\$ 60,000.00
Woods, Tom	\$ 20,000.00	\$ 10,000.00	\$ -	\$ 35,000.00	\$ 7,875.00	\$ 72,875.00
Totals	\$ 193,123.29	\$ 82,500.00	\$ -	\$ 314,000.00	\$ 61,875.00	\$ 651,498.29

¹ Ross Grieve retired from the AIMCo Board effective May 31, 2019.

² Roger Renaud was appointed to the AIMCo Board of Directors effective November 5, 2019. His retainer was calculated on a pro-rata, per-diem basis for the quarter ending December 31, 2019.

Cost Overview

Asset Management Costs

AIMCo operates on a cost-recovery basis and all investment returns are reported net of asset management costs. The key factors that affect costs are asset mix and size, AIMCo's operating costs and investment performance. As more capital is invested or client-driven asset class weightings shift towards more illiquid assets, the absolute costs of investment management increase as these assets are generally more expensive to manage than publicly traded stocks or bonds. AIMCo's portfolio diversification strategies provide alternatives for our clients to achieve economies of scale through access to specialized investment products and markets, improve risk management, optimize use of internal versus external asset management and allow a higher probability of generating enhanced risk-adjusted net returns.

To develop and execute high-quality investment strategies that are sustainable in delivering strong returns over the long term, AIMCo is committed to attracting and retaining highly skilled professionals. AIMCo continues to build internal investment expertise and capabilities required to operate an investment organization focused on generating incremental risk-adjusted returns in a cost-effective manner with a greater degree of control and transparency for clients. The evolving business technologies and operational support functions promote greater efficiency in delivering investment products to clients. For the year ended March 31, 2020, AIMCo's costs for the internally managed funds, which represents approximately 82% of AIMCo's assets under management (AUM), amounted to 26.3 basis points (bps). By contrast, the full cost of externally managed funds approximated 177.9 bps.

AIMCo diligently selects third-party managers to complement internal programs and access investment opportunities within a wider range of asset classes. Over the last several years, AIMCo has increased global diversification of the portfolio and expanded asset allocation into illiquid markets to maximize clients' sustainable results on a risk-adjusted basis, consistent with their individual risk appetites. In doing so, AIMCo accepts the associated costs which are predominantly driven by asset mix and investment performance results.

Investment performance impacts both third-party and AIMCo performance costs. Third-party performance costs are affected by either absolute performance from a manager or performance over a target or hurdle rate. AIMCo performance costs are affected by value-added over four years, which is long-term performance over our stated benchmarks. The performance fee arrangements with third-party managers are predefined in the contracts to ensure all interests are well-aligned and exceptional value derives from these partnerships.

AIMCo is committed to cost effectiveness while incurring costs to generate investment value for every asset class in which we invest.

The table below outlines AIMCo's key cost categories required to manage the portfolio.

AIMCo's Cost Structure

Paid on commitments and asset invested			Paid when returns realized	
AIMCo operating costs	Third-party costs			AIMCo performance costs
	Management fees	Pursuit costs & other fees	Performance costs	
Costs consist of:				
Personnel, global offices, technology, systems and other operating costs incurred through AIMCo’s corporate general ledger to support the management of client investments	Fees charged by third-party fund managers to manage AIMCo client investments driven by AIMCo’s decision to contract the external fund managers	Investment deal-making costs incurred on asset acquisition for successful pursuits, costs for unsuccessful pursuits and custody fees	Performance costs tied to investment returns reflect alignment of interests between AIMCo clients, AIMCo’s employees and third-party fund managers	
Costs incurred for:				
Employing skilled professionals to access, manage and support client investments, deploying systems and technologies to enable our active in-house investment approach and other operational costs to deliver service	External managers to help diversify the funds through different strategies and regions	Pursuing complex, large investment opportunities in public and private markets requires AIMCo to incur due diligence costs such as complying with international regulatory and tax regimes	A form of profit sharing with third-party managers when returns exceed a predefined hurdle rate	Performance-based compensation to AIMCo employees for generating superior long-term net incremental return from active management

Fiscal 2020 Cost Analysis

The following AIMCo expense summary should be read in conjunction with the audited financial statements and accompanying notes for the year ended March 31, 2020. The financial statements have been prepared in accordance with Canadian Public Sector Accounting Standards (PSAS).

Certain financial measures in the table below are not based on PSAS. These measures do not have any standardized meaning and may not be comparable with similar measures used by other companies or pension plans. They should not be viewed as an alternative to measures of the financial performance determined in accordance with PSAS.

For the years ended <i>(\$, millions of Canadian dollars)</i>	Actual March 31, 2020	Budget March 31, 2020	Actual March 31, 2019
Third-party management fees	\$ 214.4	\$ 208.9	\$ 196.9
Third-party pursuit costs	17.0	10.8	15.0
Third-party other fees	5.6	6.0	6.5
Third-party costs	237.0	225.7	218.4
AIMCo operating costs excluding performance	142.8	142.6	127.8
Total costs before performance	379.8	368.1	346.2
Third-party performance costs	177.8	67.3	111.6
AIMCo performance costs	26.4	46.8	66.5
Performance costs	204.2	114.1	178.1
Total costs	\$ 584.0	\$ 482.2	\$ 524.3
Capital	\$ 18.3	\$ 19.7	\$ 12.2
Headcount	481	503	471
Assets under management (AUM)			
Ending AUM	\$ 109,964	\$ 110,374	\$ 115,232
Average AUM	\$ 116,801	\$ 108,142	\$ 111,173
Expense ratio, bps	50.0	44.6	47.2
Expense ratio before performance costs, bps	32.5	34.0	31.1
2019 Calendar year net return (%)	10.6%	n/a	2.3%
Value-add (loss) for calendar year	\$ (522)	\$ 296	\$ 940

Total Costs

AIMCo generated a strong calendar year net return of 10.6% for its clients, despite a value-loss of \$522 million for calendar 2019 driven by the challenging market environment experienced across several public and private asset classes. Over the past ten years, AIMCo has generated approximately \$66 billion in cumulative net returns for clients.

By the end of the March 31, 2020 fiscal year, AIMCo's ending AUM declined by 4.6% comparing to the prior year driven by a decline in asset values largely observed in Public Equity due to capital market volatility in response to the COVID-19 pandemic. AIMCo's total expenses were \$584 million or 50.0 cents for

every \$100 of average AUM in fiscal 2020, compared to the fiscal 2019 total costs of \$524.3¹ million or 47.2 cents for every \$100 of average AUM. The total cost increase was driven by higher third-party performance fees incurred on the redemption of a few significant fund investments that generated above-target investment returns, increased asset mix weighting toward more illiquid assets and higher data, system license costs and headcount to support growth in average AUM. The increase from budget was largely driven by higher third-party performance fees as noted above.

1. The comparative figure for the fiscal year 2019 has been restated following the changes in accounting policy for reporting of third-party operational costs, as disclosed in the financial statement Note 19.

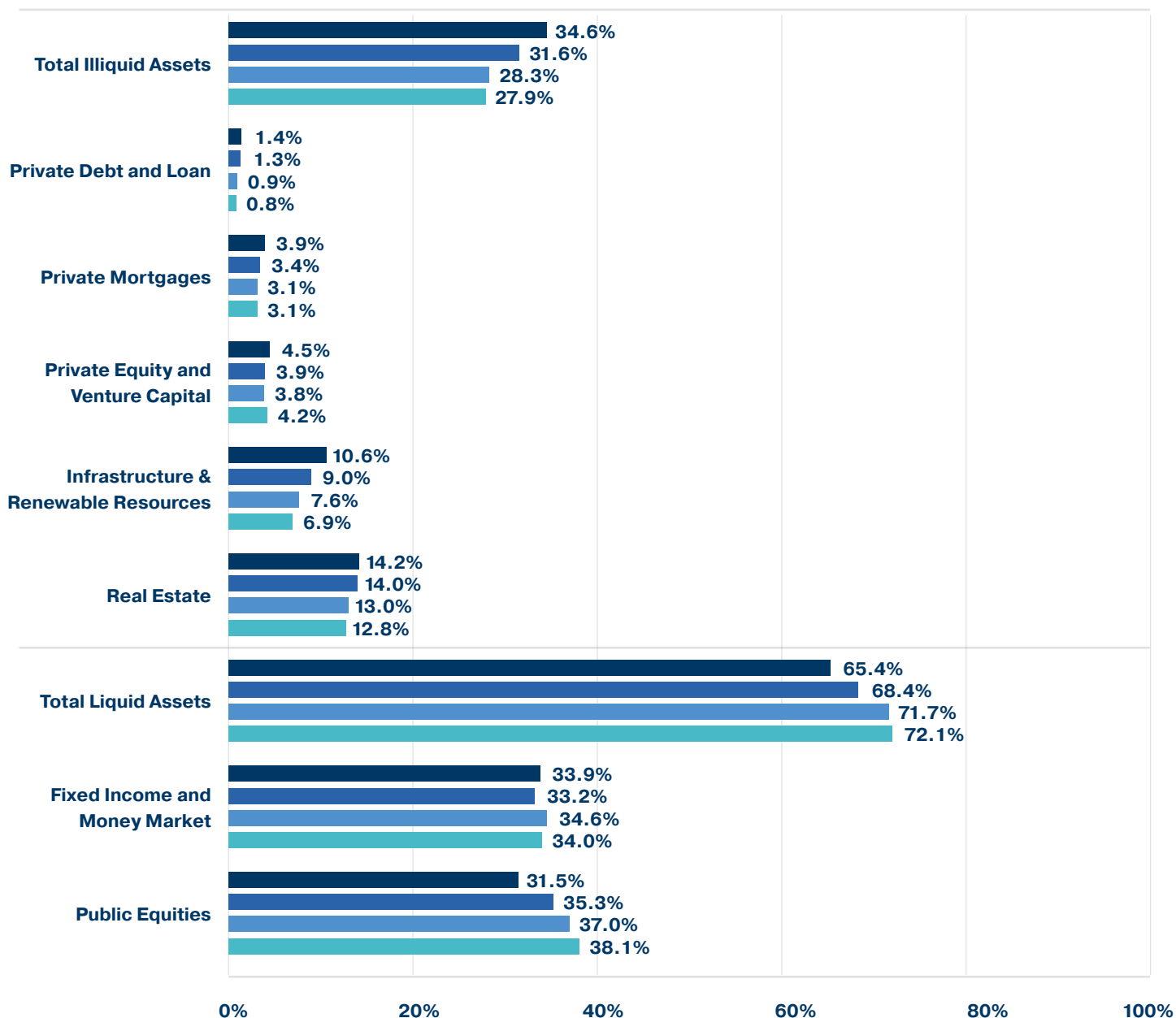
AIMCo Asset Mix

● March 2020

● March 2019

● March 2018

● March 2017



Third-Party Costs

The increase in third-party costs is generally consistent with growth in AUM and greater exposure to more expensive illiquid assets. For fiscal 2020, third-party management fees totaled \$214.4 million compared to \$196.9 million in fiscal 2019. The successful close of several direct investments led to third-party pursuit costs being higher than the budget and prior year. The third-party cost expense ratio of 20.3 cents for every \$100 of average AUM for fiscal 2020 is slightly higher than fiscal 2019 of 19.6 cents for every \$100 of average AUM. Third-party operational costs are no longer reported driven by a change in accounting policy.

AIMCo Operating Costs

The increase of \$15.0 million in operating costs over the 2019 fiscal year reflected the direct costs incurred on our sizeable internally managed investment portfolio which represents approximately 82% of our AUM. This included the hiring of direct investment management personnel to address increased client demand for illiquid investments, and additional operational and corporate staff to support the growth in average AUM. Other drivers included increased data and system maintenance costs due to usage rate inflation and vendor pricing, higher contract and professional costs related to pension governance reform initiative and other strategic consulting work.

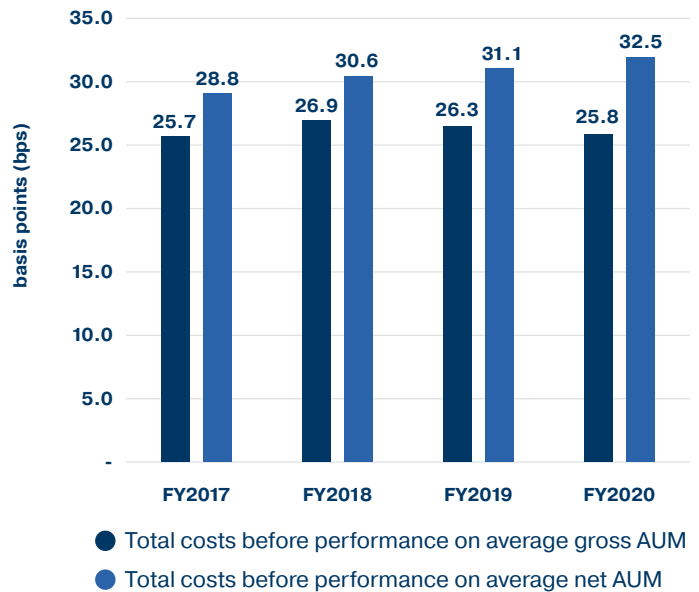
Performance Costs

Total performance costs of \$204.2 million for the 2020 fiscal year were \$26.1 million higher than the prior year. The increase from prior year was largely attributed to the investment returns earned on the successful divestment of several Infrastructure and Real Estate fund investments that outperformed predefined hurdle rates.

Leverage

AIMCo has been increasing its use of leverage over the past several years as part of its investment strategy. Calculation of costs in basis points on net AUM does not account for changes in gross AUM due to leverage (i.e. leverage increases cost in basis points of net AUM). The chart below illustrates AIMCo's total costs before performance in basis points based on average net and gross AUM.

**Total costs before performance
on average gross and net AUM (bps)**



Based on gross average AUM, AIMCo's total costs before performance in basis points have slightly decreased over the previous three fiscal years as we increased leverage.

Cost Effectiveness

AIMCo regularly participates in a global CEM cost benchmarking survey performed by an independent provider to evaluate our cost-effectiveness compared to participants of similar asset size. CEM Benchmarking normalizes cost metrics for all survey participants using their cost methodology. The calendar 2018 benchmarking survey — which is on a one year lag — suggested that AIMCo continued to maintain a CEM-based expense ratio (ratio of benchmarked costs to AUM) that was relatively low compared to the median of a custom peer group of similar asset size. The implied costs savings were driven by a lower cost implementation style, which defines how assets are allocated between internal, external, active, passive and fund of fund styles.

2020 Financial Statements

For the year ended March 31, 2020

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Management's Responsibility for Financial Reporting

The financial statements of Alberta Investment Management Corporation (the Corporation) have been prepared by management and approved by the Board of Directors. The financial statements have been prepared in accordance with Canadian Public Sector Accounting Standards and within the framework of significant accounting policies summarized in the notes to the financial statements.

Management is responsible for the integrity and fairness of the financial statements. The financial statements include certain amounts which, by necessity, are based on the judgment and best estimates of management. In the opinion of management, the financial statements have been properly prepared and present fairly the financial position, results of operations, change in net debt and cash flows of the Corporation.

The Board of Directors is responsible for overseeing management in the performance of its financial reporting duties.

The Board of Directors is assisted in discharging this responsibility by the Audit Committee, which consists of directors who are neither officers nor employees of the Corporation. The Audit Committee meets regularly with management and external auditors to review the scope and findings of audits and to satisfy itself that its responsibility has been properly discharged. The Audit Committee has reviewed the financial statements and has recommended their approval by the Board of Directors.

The Corporation has developed and implemented systems of internal control and supporting procedures which have been designed to provide reasonable assurance that assets are protected; transactions are properly authorized, executed and recorded; and the financial statements are free from material misstatement. The internal control framework includes the employee Code of Conduct and Ethical Standards, internal compliance monitoring, the selection and training of qualified employees, and the communication of policies and guidelines throughout the Corporation.

The Office of the Auditor General of Alberta has examined the financial statements and prepared an Independent Auditor's Report, which is presented in the financial statements.

[Original signed by Kevin Uebelein]

Kevin Uebelein
Chief Executive Officer

[Original signed by Diva Chinniah]

Diva Chinniah
Vice President, Finance and Controller

Independent Auditor's Report



To the Shareholder of Alberta Investment Management Corporation

Report on the Financial Statements

Opinion

I have audited the financial statements of Alberta Investment Management Corporation (the Corporation) which comprise the statement of financial position as at March 31, 2020, and the statements of operations, change in net debt, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as at March 31, 2020, and the results of its operations, its changes in net debt, and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for opinion

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Corporation in accordance with the ethical requirements that are relevant to my audit of the financial statements in Canada, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Other information

Management is responsible for the other information. The other information comprises the information included in the *Annual Report*, but does not include the financial statements and my auditor's report thereon. The *Annual Report* is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work I will perform on this other information, I conclude that there is a material misstatement of this other information, I am required to communicate the matter to those charged with governance.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless an intention exists to liquidate or to cease operations, or there is no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

[Original signed by W. Doug Wylie FCPA, FCMA, ICD.D]
Auditor General

May 28, 2020
Edmonton, Alberta

Statement of Financial Position

As at March 31, (Thousands of Canadian dollars)

	2020	2019
Financial assets		
Cash and cash equivalents (Note 5)	\$ 77,661	\$ 101,125
Accounts receivable	8,364	17,429
Other assets	2,416	2,416
	88,441	120,970
Liabilities		
Accounts payable and accrued liabilities	11,132	9,525
Accrued employment liabilities (Note 6)	85,220	117,852
Advance from the Province of Alberta (Note 7)	58,349	58,349
Pension liabilities (Note 8)	4,287	3,946
Deferred lease inducement (Note 15)	1,911	2,299
	160,899	191,971
Net debt	(72,458)	(71,001)
Non-financial assets		
Tangible capital assets (Note 9)	66,978	65,387
Prepaid expenses	9,127	9,261
	76,105	74,648
Net assets (Note 10)	\$ 3,647	\$ 3,647

Contractual obligations (Note 15)

The accompanying notes are part of these financial statements.

Approved by the Board:

[Original signed by Richard Bird]

Richard Bird
Board Chair

[Original signed by Tom Woods]

Tom Woods
Audit Committee Chair

Statement of Operations

For the year ended March 31, (Thousands of Canadian dollars)	2020	2020	2019
	Budget		Restated
	(Note 16)		(Note 19)
Revenue			
Cost recoveries	\$ 482,215	\$ 582,840	\$ 523,321
Interest income	-	1,193	1,044
Total revenue	482,215	584,033	524,365
Expenses			
Third-party investment management fees (Note 11)	208,876	214,408	196,933
Third-party performance fees (Note 11)	67,249	177,797	111,624
Third-party other fees (Note 11)	16,771	22,606	21,487
Salaries, wages and benefits	115,797	93,833	129,731
Business technology and data services	29,416	31,656	26,654
Amortization of tangible capital assets (Note 9)	16,394	16,539	14,547
Contract and professional services	8,764	10,534	7,704
Rent	7,896	8,012	7,189
Administrative expenses	10,122	7,484	7,438
Interest	930	1,164	1,058
Total expenses	482,215	584,033	524,365
Annual surplus	\$ -	\$ -	\$ -

The accompanying notes are part of these financial statements.

Statement of Change in Net Debt

For the year ended March 31, <i>(Thousands of Canadian dollars)</i>	2020 Budget (Note 16)	2020	2019
Annual surplus	\$ -	\$ -	\$ -
Acquisition of tangible capital assets (Note 9)	(19,736)	(18,259)	(12,160)
Write-downs of tangible capital assets (Note 9)	-	129	-
Amortization of tangible capital assets (Note 9)	16,394	16,539	14,547
Change in prepaid expenses	-	134	(2,164)
Decrease in net debt in the year	(3,342)	(1,457)	223
Net debt at beginning of year	(71,001)	(71,001)	(71,224)
Net debt at end of year	<u>\$ (74,343)</u>	<u>\$ (72,458)</u>	<u>\$ (71,001)</u>

The accompanying notes are part of these financial statements.

Statement of Cash Flows

For the year ended March 31, (Thousands of Canadian dollars)

	2020	2019
Operating transactions		
Annual surplus	\$ -	\$ -
Non-cash items:		
Amortization of tangible capital assets (Note 9)	16,539	14,547
Write-downs of tangible capital assets (Note 9)	129	-
Amortization of deferred lease inducement (Note 15)	(388)	1,126
Change in pension liabilities	341	220
	16,621	15,893
Decrease (Increase) in accounts receivable	9,065	(750)
Decrease (Increase) in prepaid expenses	134	(2,164)
Increase in accounts payable and accrued liabilities	1,607	2,967
(Decrease) Increase in accrued employment liabilities	(32,632)	14,863
Cash (applied to) provided by operating transactions	(5,205)	30,809
Capital transactions		
Acquisition of tangible capital assets (Note 9)	(18,259)	(12,160)
Cash applied to capital transactions	(18,259)	(12,160)
Financing transactions		
Repayment of advance from the Province of Alberta	-	-
Cash applied to financing transactions	-	-
(Decrease) Increase in cash and cash equivalents	(23,464)	18,649
Cash and cash equivalents at beginning of year	101,125	82,476
Cash and cash equivalents at end of year	\$ 77,661	\$ 101,125
Supplementary information		
Cash used for interest	\$ 987	\$ 874

The accompanying notes are part of these financial statements.

Notes to the Financial Statements

For the year ended March 31, 2020 (Thousands of Canadian dollars, except where otherwise noted)

Note 1 Authority

Alberta Investment Management Corporation (the Corporation) is an agent of the Crown in right of Alberta and operates under the authority of the *Alberta Investment Management Corporation Act*, Chapter A-26.5. Under the Act, the Corporation is established as a Crown Corporation governed by a Board of Directors appointed by the Lieutenant Governor in Council. The issued share of the Corporation is owned by the Crown, and accordingly the Corporation is exempt from federal and provincial income taxes under the Income Tax Act.

Note 2 Nature of Operations

The purpose of the Corporation is to provide investment management services in accordance with the *Alberta Investment Management Corporation Act*, primarily to the Province of Alberta and certain public-sector pension plans. The Corporation forms part of Alberta's Ministry of Treasury Board and Finance for which the President of Treasury Board and Minister of Finance is responsible. The Corporation was formed January 1, 2008.

The Corporation has assets under administration of approximately \$110.0 billion (2019: \$115.2 billion) at March 31, 2020, see Note 12. These assets are invested in segregated investments owned by the client or aggregated in one or more pooled investment portfolios managed by the Corporation. Some of these assets are managed by third-party investment managers selected and monitored by the Corporation in order to achieve greater diversification, as well as to access external expertise and specialized knowledge. The segregated assets and the assets within the pooled investment portfolios are not consolidated in the financial statements of the Corporation. The Corporation makes investments on behalf of its clients and may also establish companies in which the Corporation is the registered owner of the shares for the purpose of managing specific investments. As the Corporation has no share in the expected benefits or the risk of loss in the entities, they are not consolidated in the Corporation's financial statements.

The Corporation recovers all operating expenses and capital expenditures on a cost-recovery basis. The Corporation's Board of Directors may approve recoveries greater than costs to maintain or increase the Corporation's general reserve, although they have not done so in the past.

Note 3 Summary of Significant Accounting Policies and Reporting Practices

These financial statements have been prepared by management in accordance with Canadian Public Sector Accounting Standards (PSAS) and include the following significant accounting policies:

a) Measurement Uncertainty

Measurement uncertainty exists when there is a variance between the recognized or disclosed amount and another reasonably possible amount. Third-party investment management fees, which are recorded as \$214,408 (2019: \$196,933), third-party performance fees, which are recorded as \$177,797 (2019: \$111,624), and pension liabilities, which are recorded as \$4,287 (2019: \$3,946) in these financial statements, are subject to measurement uncertainty. Third-party investment costs include estimates of management and performance fees that are based upon specified rates and commitment levels in the investment management agreements. The pension liabilities are based on key assumptions that could impact the reported liability. Refer to Note 8 for a description of the key assumptions and how a change in the assumptions can impact the reported pension liabilities.

Estimates and assumptions are based on the best information available at the time of preparation of the financial statements and are reviewed annually to reflect new information as it becomes available. Actual results may differ from these estimates.

b) Revenue Recognition

All revenues are reported on the accrual basis of accounting.

Cost recovery revenue is recognized on the recovery of direct costs related to management of government funds, pension plans, and other investments, and on the recovery of indirect costs representing each government fund, pension plan, and pooled fund's respective share of the Corporation's operating costs. The indirect charges are primarily allocated based on assets under management and head count.

Cost recovery revenue is accrued and billed on a monthly basis as the related costs are incurred and investment management services are provided.

Under the *Alberta Investment Management Corporation Act*, the Corporation may establish and maintain one or more Reserve Funds with the ability to recover charges in excess of direct and indirect costs.

c) Expenses

Expenses are reported on an accrual basis and the cost of all goods consumed and services received during the year is expensed.

Third-party investment costs include third-party investment management and performance-based fees, as well as other expenses incurred on behalf of the Corporation's clients, also disclosed in Note 11.

Interest expense is comprised primarily of debt servicing costs on the advance from the Province of Alberta.

d) Financial Assets

Financial assets are the Corporation's financial claims on external organizations and individuals.

Cash and Cash Equivalents

Cash and cash equivalents are recognized at cost, which is equivalent to their fair value, and include short-term and mid-term liquid investments that are readily convertible to known amounts of cash and that are subject to an insignificant risk of change in value. The Corporation has access to these investments with no restrictions.

Accounts Receivable

Accounts receivable are unsecured, non-interest bearing and are recognized at the lower of cost or net recoverable value. Provision for doubtful accounts are made to reflect accounts receivable at the lower of cost and net recoverable value, when collectability and risk of loss exists. Changes in doubtful accounts are recognized in administrative expenses in the Statement of Operations (2020 and 2019: \$nil).

Other Assets

Other assets are valued at the lower of cost and net recoverable value.

e) Liabilities

Liabilities are recorded at cost to the extent that they represent present obligations as a result of past events and transactions occurring prior to the end of the fiscal year, the settlement of which is expected to result in the future sacrifice of economic benefits. They are recognized when there is an appropriate basis of measurement and management can reasonably estimate the amount.

Liabilities also include:

- all financial claims payable by the Corporation at year-end;
- accrued employee vacations entitlements and other benefits;
- deferred lease inducement; and
- contingent liabilities where future liabilities are likely.

Advance from the Province of Alberta and pension liabilities are recognized at amortized cost.

f) Non-Financial Assets

Non-financial assets are acquired, constructed or developed assets that do not normally provide resources to discharge existing liabilities, but instead:

- (a) are normally employed to deliver services.
- (b) may be consumed in the normal course of operations; and
- (c) are not for sale in the normal course of operations.

Non-financial assets are limited to tangible capital assets and prepaid expenses.

Tangible Capital Assets

Tangible capital assets are recognized at cost, which includes amounts that are directly related to the acquisition, design, construction, development, improvement or betterment of the assets. Computer systems hardware and software development costs, including labour and materials, and costs for design, development, testing and implementation, are capitalized when the related business systems are expected to be of continuing benefit to the Corporation.

Work in progress, which includes development of operating systems, is not amortized until after a project is complete (or substantially complete) and the asset is put into service.

The cost, less residual value, of the tangible capital assets, is amortized on a straight-line basis over their estimated useful lives as follows:

Computer systems hardware and software	5 years
Furniture and equipment	10 years
Leasehold improvements	Lesser of the useful life of the asset and the term of the lease

Tangible capital assets are written down when conditions indicate that they no longer contribute to the Corporation's ability to provide services or when the value of future economic benefits associated with the tangible capital assets are less than their net book value. The write-downs of \$129 (2019: \$nil) are accounted for as expenses in the Statement of Operations.

Prepaid Expenses

Prepaid expenses are recognized at cost and amortized based on the terms of the agreement.

g) Valuation of Financial Assets and Liabilities

All financial assets and liabilities are measured at cost or amortized cost. The Corporation does not own any financial instruments designated in the fair value category and as such a Statement of Remeasurement Gains and Losses has not been included in the financial statements.

All financial assets are tested annually for impairment. When financial assets are impaired, impairment losses are reported in the Statement of Operations.

For financial instruments measured using amortized cost, the effective interest rate method is used to determine interest revenue or expense.

The Corporation does not own any derivative financial instruments.

h) Employment Benefits

The Corporation participates in multi-employer defined benefit plans that meet the accounting requirements for treatment as defined contribution plans. The Corporation also participates in defined contribution pension plans. Employer contributions are expensed as incurred.

On January 1, 2010, the Corporation established a new Supplementary Retirement Plan (SRP) for those individuals required to withdraw from the existing SRP for Public Service Managers. This pension plan is accounted for using the projected-benefits method pro-rated on service to account for the cost of the defined benefit pension plan. Pension costs are based on management's best estimate of expected plan investment performance, discount rate, salary escalation, and retirement age of employees. The discount rate used to determine the accrued benefit obligation is based on rates of return of assets currently held by the Plan. Plan assets are valued at fair value for the purpose of calculating the expected return on plan assets. Past service costs from plan amendments are amortized on a straight-line basis over the average remaining service life of employees active at the date of amendments. Net actuarial gains or losses and transitional obligations are amortized on a straight-line basis over the average remaining service life of active employees. Valuation allowances are calculated such that accrued benefit assets are limited to amounts that can be realized in the future by applying any plan surplus against future contributions.

The Corporation provides retention incentives to certain employees through a Long-Term Incentive Plan (LTIP) and a Restricted Fund Unit Plan (RFU). The potential end value of these grants, if and when vested, fluctuate over the vesting period based on achievement of certain performance factors and are expensed as salaries, wages and benefits over the vesting period of the awards. The liability for the grants are remeasured at each reporting period based on changes in the intrinsic values of the grants, such that the cumulative amount of the liability will equal the potential payout at that date. Any gains or losses on remeasurement are reported in the Statement of Operations. For any forfeiture of the grants, the accrued compensation cost will be adjusted by decreasing salaries, wages and benefits expense in the period of forfeiture.

i) Foreign Currency

Assets and liabilities denominated in foreign currency are translated at the year-end rate of exchange. Exchange differences on transactions are included in the determination of net operating results. Foreign currency transactions are translated into their Canadian dollar equivalents using the Bank of Canada noon rate prevailing at the transaction dates.

Note 4 Future Accounting Changes

The Public Sector Accounting Board issued the following accounting standards:

PS 3280 Asset Retirement Obligations (effective April 1, 2021)

This standard provides guidance on how to account for and report a liability for retirement of a tangible capital asset. Management is currently assessing the impact of this standard on the financial statements.

PS 3400 Revenue (effective April 1, 2022)

This standard provides guidance on how to account and report on revenue. Specifically, it differentiates between revenue arising from transactions that include performance obligations and transactions that do not have performance obligations. Management is currently assessing the impact of this standard on the financial statements.

Note 5 Cash and Cash Equivalents

Cash and cash equivalents consist of:

As at March 31, (Thousands of Canadian dollars)

	<u>2020</u>	<u>2019</u>
Deposit in Consolidated Cash Investment Trust Fund	\$ 77,073	\$ 100,767
US bank account	49	67
Great British Pounds bank account	539	291
	<u>\$ 77,661</u>	<u>\$ 101,125</u>

The Consolidated Cash Investment Trust Fund is managed with the objective of providing competitive interest income to depositors while maintaining appropriate security and liquidity of depositors' capital. The portfolio is comprised of high quality short-term and mid-term fixed income securities with a maximum term-to-maturity of three years. As at March 31, 2020, securities held by the Fund have a time-weighted return of 1.52% per annum (2019: 1.52% per annum).

Note 6 Accrued Employment Liabilities

As at March 31, (Thousands of Canadian dollars)

	2020	2019
Annual incentive plan (a)	\$ 35,093	\$ 39,843
Long-term incentive plan (b)	46,832	73,734
Restricted fund unit incentive plan (c)	300	910
Accrued vacation, salaries and benefits	2,995	3,365
	<u>\$ 85,220</u>	<u>\$ 117,852</u>

a) Annual Incentive Plan

Variable pay per the Corporation's Annual Incentive Plan (AIP) is accrued based on goal attainment for the calendar year and paid in the subsequent year. Payments are tied to asset class and total fund value-add and include a component for achievement of annual individual objectives. Value-add is the net incremental return from active management. The Chief Executive Officer may also make limited discretionary awards.

Total expense related to the AIP for the year ended March 31, 2020 was \$27,845 (2019: \$33,278) which was recorded in salaries, wages and benefits.

b) Long-Term Incentive Plan

The Corporation provides retention incentives to certain employees through an LTIP and an RFU plan. The LTIP program provides the opportunity for a performance payment for generating superior average value-add over a four-year period. Officers and other key professionals of the Corporation receive LTIP grants effective January 1 of each year that vary in size with their level of responsibility and quality of past performance and vest at the end of the fourth calendar period subsequent to the grant date. In the majority of situations, employees must be actively working for the Corporation on the date of payment. LTIP grants have an initial cash value of zero. When they vest after four years and providing all vesting and plan conditions have been met by the employee, they will pay between zero and three times the size of the grant based on cumulative performance under the four-year vesting period. The maximum amount could be paid if the average four-year value-added exceeds the average "stretch target" annually set by the Board. The stretch target for the 2020 calendar year is \$1,003,000.

Information about the target, stretch target, and actual results achieved for the last five calendar years is as follows:

(Thousands of Canadian dollars)

	Target	Stretch Target	Value Add for Compensation Purposes
2015	302,000	906,000	1,514,800
2016	251,500	754,500	225,500
2017	258,333	775,000	1,099,500
2018	267,667	803,000	939,500
2019	296,000	888,000	(522,100)
Total	<u>\$ 1,375,500</u>	<u>\$ 4,126,500</u>	<u>\$ 3,257,200</u>

If the average four-year value-add exceeds the average stretch target annually set by the Board, employees have the potential to receive a Special LTIP grant at the vesting date. This Special LTIP grant, which cannot exceed the original grant, has a new four-year vesting period and is subject to the same parameters and plan conditions as regular LTIP grants. Strong performance in certain asset classes since the first grants were awarded have resulted in the potential for Special LTIP grants. A Special LTIP grant was awarded in the current year for \$2,884 (2019: \$5,492).

The accrued LTIP liability as at March 31, 2020 of \$46,832 (2019: \$73,734) reflects the current value of all outstanding LTIP grants, based on actual results to that date from the date they were awarded.

Information about total LTIP grants awarded and outstanding is as follows:

For the year ended March 31, (Thousands of Canadian dollars)	2020		2019	
	Original (Notional) Value		Original (Notional) Value	
LTIP grants outstanding, beginning of year	\$ 61,634	\$ 73,734	\$ 53,114	\$ 63,488
Granted	14,297	-	17,024	279
Accrual	-	834	-	33,479
Forfeited	(3,294)	(2,464)	(775)	(1,037)
Paid	(8,461)	(25,272)	(7,729)	(22,475)
LTIP grants outstanding, end of year	<u>\$ 64,176</u>	<u>\$ 46,832</u>	<u>\$ 61,634</u>	<u>\$ 73,734</u>

The maximum potential obligation related to the LTIP as at March 31, 2020 was \$192,528 (2019: \$184,902). Total expense claw back related to the LTIP for the year ended March 31, 2020 was (\$1,629) (2019: expense of \$32,720), which was recorded in salaries, wages and benefits.

c) Restricted Fund Unit Incentive Plan

The RFU program is a supplementary compensation plan based on a notional investment in the total assets under administration, where the value fluctuates based on the total rate of return. Unlike the LTIP grants, rates of return relative to benchmark do not impact the value of the RFUs. RFUs have time horizons of one to three years for vesting provisions. Employees must be on staff as of the payment date in order to be eligible to receive any vested payments.

The accrued RFU liability as at March 31, 2020 of \$300 (2019: \$910) reflects the current value of all outstanding RFU grants, based on actual results to that date from the date they were awarded.

Information about total RFU grants awarded and outstanding is as follows:

For the year ended March 31, (Thousands of Canadian dollars)	2020		2019	
	Notional Value		Notional Value	
RFU grants outstanding, beginning of year	\$ 907	\$ 910	\$ 1,019	\$ 1,068
Granted	135	135	485	485
Accrual	-	65	-	56
Paid	(727)	(810)	(597)	(699)
RFU grants outstanding, end of year	\$ 315	\$ 300	\$ 907	\$ 910

Total expense related to the RFU plan for the year ended March 31, 2020 was \$199 (2019: \$541) which was recorded in salaries, wages and benefits.

Note 7 Advance from the Province of Alberta

Pursuant to Order in Council 219/2012 and in accordance with the loan advance agreement, the Corporation has not received advances from the Province of Alberta for the year ended March 31, 2020 (2019: \$nil). As at March 31, 2020, the outstanding advance from the Province totaled \$58,349 (2019: \$58,349).

The advance is a revolving demand credit facility up to a maximum of \$70,000. The advance is repayable within six months of demand by the Province and is interest bearing at a rate equal to the Province's one-month borrowing rate of 1.69% (2019: 1.50%). Interest expense on the advance is \$987 (2019: \$874) and is included in the Statement of Operations. At March 31, 2020, the Corporation was in compliance with the terms of its revolving demand facility.

Note 8 Pension Liabilities

Information about the Corporation's SRP is as follows:

As at and for the year ended March 31, (Thousands of Canadian dollars)	2020	2019
Accrued retirement obligation		
Beginning of year	\$ 7,754	\$ 6,438
Current service cost	512	538
Interest cost	260	195
Benefits paid	(41)	(35)
Actuarial loss	1,346	618
End of year	9,831	7,754
Plan assets		
Fair value, beginning of year	3,282	2,851
Actual return on plan assets	(166)	48
Employer contributions	185	209
Employee contributions	185	209
Benefits paid	(41)	(35)
End of year	3,445	3,282
Funded status - plan deficit	(6,386)	(4,472)
Unamortized net actuarial loss	2,099	526
Reported liability	\$ (4,287)	\$ (3,946)
Current service cost	512	538
Interest cost	260	195
Expected return on plan assets	(109)	(85)
Amortization of net actuarial loss (gain)	48	(10)
Less: employee contributions	(185)	(209)
Total SRP expense	\$ 526	\$ 429

The measurement date for the plan assets and the accrued retirement obligation for the Corporation's defined benefit pension plan is March 31. Actuarial valuations are performed at least every three years to determine the actuarial present value of the accrued retirement obligation. An actuarial valuation for funding purposes was prepared as of December 31, 2018. An extrapolation of the actuarial valuation dated December 31, 2018 was performed to March 31, 2020.

Approximate asset allocations, by asset category, of the Corporation's defined benefit pension plan assets were as follows:

As at March 31,	2020	2019
Equity securities	55%	55%
Debt securities	44%	44%
Other	1%	1%

The following table presents key assumptions applicable to the SRP:

As at March 31,	2020	2019
Annual discount rate	2.5%	3.2%
Annual salary increase - base	2.0%	2.0%
Expected long-term return on plan assets	4.9%	6.3%
Inflation rate	2.0%	2.0%

The reported liability of the SRP is significantly impacted by these assumptions. A 1% decrease in the discount rate assumption would result in an increase in the reported liability by \$2,489 as at March 31, 2020 (2019: \$1,933). A 1% increase in the salary scale assumption would result in an increase in the reported liability by \$1,868 as at March 31, 2020 (2019: \$1,338). A 1% increase in the inflation rate assumption would result in an increase in the reported liability by \$987 as at March 31, 2020 (2019: \$732).

Pension and Disability Plans

The Corporation participates in two multi-employer public sector pension plans, the Management Employees Pension Plan (MEPP) and the Public Service Pension Plan (PSPP). The Corporation also participates in a defined contribution pension plan and a defined contribution supplementary retirement plan, established for employees hired after the formation of the Corporation on January 1, 2008.

The Corporation's expense for the pension and disability plans was equivalent to the annual contributions of \$4,542 (2019: \$5,791) for the year ended March 31, 2020 which was recorded in salaries, wages and benefits.

The Corporation accounts for multi-employer pension plans on a defined contribution basis. The Corporation is not responsible for future funding of the plan deficit other than through contribution increases.

The Corporation does not have sufficient plan information on the MEPP/PSPP to follow the standards for defined benefit accounting, and therefore follows the standards for defined contribution accounting. Accordingly, pension expense recognized for the MEPP/PSPP is comprised of employer contributions to the plan that are required for its employees during the year, which are calculated based on actuarially pre-determined amounts that are expected to provide the plan's future benefits.

At December 31, 2019, MEPP reported a surplus of \$1,008,135 (2018: surplus of \$670,700) and PSPP a surplus of \$2,759,320 (2018: surplus of \$519,218).

Note 9 Tangible Capital Assets

For the year ended March 31, (Thousands of Canadian dollars)

	Computer systems hardware and software	Leasehold improvements	Furniture and equipment	2020	2019
Cost					
Opening balance	\$ 123,807	\$ 14,719	\$ 5,233	\$ 143,759	\$ 132,518
Additions	11,610	6,388	261	18,259	12,160
Disposals	-	(13,551)	-	(13,551)	(919)
Write downs	(129)	-	-	(129)	-
Closing balance	135,288	7,556	5,494	148,338	143,759
Accumulated amortization					
Opening balance	61,944	12,320	4,108	78,372	64,744
Amortization expense	14,439	1,550	550	16,539	14,547
Effect of disposals	-	(13,551)	-	(13,551)	(919)
Closing balance	76,383	319	4,658	81,360	78,372
Net book value at March 31	\$ 58,905	\$ 7,237	\$ 836	\$ 66,978	\$ 65,387

Cost includes work-in-progress at March 31, 2020 totaling \$4,465 (2019: \$3,822) comprised of computer systems hardware and software.

Note 10 Net Assets

Net assets is made up as follows:

As at March 31, (Thousands of Canadian dollars)	2020	2019
Contributed surplus (a)	\$ 3,647	\$ 3,647
Share capital (b)	-	-
	<u>\$ 3,647</u>	<u>\$ 3,647</u>

a) Contributed Surplus

Contributed surplus of \$3,647 (2019: \$3,647) represents equity received by the Ministry of Treasury Board and Finance in exchange for the transfer of the net book value of capital assets to the Corporation on January 1, 2008.

b) Share Capital

The share capital of the Corporation consists of one share owned by the Crown in the right of Alberta recorded at \$nil (2019: \$nil).

Note 11 Third-Party Investment Costs

Fees charged by third-party managers include regular management fees as well as performance/incentive-based fees. Third-party investment management fees are based on a percentage of net assets under management at fair value and committed amounts in the case of private equity and private income pools. Third-party management fees may also vary by investment asset class. As of March 31, 2020, approximately 82% of assets under management are managed internally by the Corporation, and the remaining 18% through third-party investment managers. Third-party performance fees vary from year to year, and when compared to budgeted amounts, as these fees are directly correlated with investment performance. Higher investment returns generally result in higher third-party performance fees. These fees include significant estimates and are subject to measurement uncertainty. Actual results could differ from these estimates.

Third-party other fees are incurred directly by the Corporation's investment portfolios and include fees for asset custody and investment acquisition. Not included in the above are asset administration, audit, compliance, valuation, and investment disposition and structuring costs incurred directly by the investment portfolios totaling \$57,709 for the year ended March 31, 2020 (2019: \$65,090) following changes in accounting policy for reporting third-party investment costs as disclosed in Note 19.

Note 12 Assets Under Administration

The Corporation provides investment management services on behalf of certain Province of Alberta endowment funds, other government funds and certain public sector pension plans.

At March 31, 2020, assets under administration totaled approximately \$110.0 billion (2019: \$115.2 billion), at market value. These assets were administered on behalf of the following clients of the Corporation:

As at March 31, (Thousands of Canadian dollars)	2020	2019
Pension plans	\$ 72,695,533	\$ 74,647,724
Ministry of Treasury Board and Finance		
General revenue and entity investment funds ⁽¹⁾	9,648,931	11,244,799
Endowment funds (including the Alberta Heritage Savings Trust Fund)	21,286,361	23,119,580
Insurance-related funds	3,079,146	3,028,061
Other government Ministry investment funds	3,253,631	3,191,366
	<u>\$ 109,963,602</u>	<u>\$ 115,231,530</u>

(1) General Revenue Fund Policy loans have been excluded as they are managed by the Ministry of Treasury Board and Finance.

The Corporation manages the majority of these investments through pooled investment funds. However, some investments are managed by third party investment managers selected and monitored by the Corporation in order to achieve greater diversification, access to external expertise, and specialized knowledge. Investments are made in accordance with the investment policies established and approved by the clients.

Investments administered by the Corporation were held in the following asset classes:

As at March 31, (Thousands of Canadian dollars)	2020	2019
Fixed income		
Fixed income ⁽¹⁾	\$ 33,134,910	\$ 36,374,619
Private mortgages	4,286,656	3,949,109
Private debt and loan	1,600,608	1,474,382
Inflation sensitive		
Real estate	14,904,422	16,099,581
Infrastructure and renewable resources	11,757,483	10,379,341
Real return bonds and commodities	744,619	765,526
Equities		
Public equities and absolute return strategies	36,507,680	41,519,387
Private equity and venture capital	4,938,013	4,483,728
Overlays	355,572	185,857
Other derivatives	1,733,639	-
	<u>\$ 109,963,602</u>	<u>\$ 115,231,530</u>

(1) General Revenue Fund Policy loans have been excluded as they are managed by the Ministry of Treasury Board and Finance.

Note 13 Related Party Transactions

Related parties are the government funds, pension plans, and entities under common control of the Province of Alberta for which the Corporation provides investment management services. Related parties also include key management personnel, close family members of those individuals, and entities that those individuals or their close family members may have significant control over (Key Management Personnel and their Close Family Members).

During the year ended March 31, 2020 and the prior year, there were no transactions between the Corporation and Key Management Personnel and their Close Family Members, that did not take place at fair market value.

AIMCo's direct and indirect cost recoveries revenue for the investment management services the Corporation provides do not include a profit margin. As a result, these revenues are not at fair market value.

The Corporation had the following transactions with related parties recorded at the exchange amount which is the amount of consideration agreed upon between the related parties:

For the year ended March 31, (Thousands of Canadian dollars)	2020	2019 Restated (Note 19)
Revenues		
Direct cost recoveries ⁽¹⁾⁽²⁾	\$ 397,636	\$ 297,457
Indirect cost recoveries ⁽¹⁾⁽²⁾	162,060	175,492
Interest income	1,193	1,044
	<u>560,889</u>	<u>473,993</u>
Expenses		
Interest on advance from the Province of Alberta	987	874
Contracted services ⁽³⁾	1,129	897
Rent ⁽⁴⁾	1,591	-
	<u>3,707</u>	<u>1,771</u>
Assets		
Accounts receivable ⁽¹⁾⁽²⁾	<u>7,961</u>	<u>9,371</u>
Liabilities		
Accounts payable	896	898
Advance from the Province of Alberta	58,349	58,349
	<u>\$ 59,245</u>	<u>\$ 59,247</u>

(1) Recovered from government funds, pension plans and other entities under common control.

(2) The comparative figures for the year ended March 31, 2019 have been restated following changes in accounting policy for reporting third-party investment costs described in Note 19.

(3) Transacted with the Ministry of Treasury Board and Finance and other entities.

(4) Rent paid on client owned property.

Note 14 Salaries and Benefits Disclosure

The Corporation has a pay for performance strategy that exists to attract, retain, and motivate top performers. Base salaries are market driven and variable compensation programs reward long-term value-add performance.

The following table presents total compensation of the directors and officers of the Corporation earned for the year ended March 31, 2020 in accordance with direction from the Ministry of Treasury Board and Finance.

For the year ended March 31, (Thousands of Canadian dollars)						2020	2019
	Base Salary ⁽¹⁾	Incentive Plan		Other Cash Benefits ⁽⁴⁾	Other Non-Cash Benefits ⁽⁵⁾	Total	Total
		Annual ⁽²⁾	Long-Term ⁽³⁾				
Chairman of the Board ⁽⁶⁾	\$ -	\$ -	\$ -	\$ 114	\$ -	\$ 114	\$ 112
Board Members ⁽⁶⁾	-	-	-	537	-	537	543
Chief Executive Officer	500	1,272	1,129	-	75	2,976	3,443
Chief Investment Officer	425	950	1,501	-	73	2,949	3,552
EVP, Public Equities	300	222	468	-	58	1,048	1,933
EVP, Fixed Income	300	643	1,004	-	58	2,005	1,924
Chief Corporate & HR Officer	285	372	661	-	43	1,361	1,115
Chief Financial Officer	318	501	-	-	47	866	792
SVP, Operations ⁽⁷⁾	-	-	-	-	-	-	781
Chief Legal Officer	260	288	335	1	48	932	757
Chief Risk Officer	275	307	341	-	43	966	866
Chief Client and Stakeholder Relations Officer	240	204	-	-	38	482	454

(1) Base salary consists of all regular pensionable base pay earned.

(2) Annual incentive plan is accrued based on goal attainment for the calendar year and paid in the subsequent period.

(3) Long-term incentive plan consists of amounts that became eligible for payment in the year and paid in a subsequent period.

(4) Other cash benefits consist of RFU amounts that became eligible for payment in the year and paid in a subsequent period, severance, lump sum payments, and any other direct cash remuneration.

(5) Other non-cash benefits consist of the Corporation's share of all employee benefits and contributions or payments made on behalf of employees, including pension, supplementary retirement plans, statutory contributions, and health plan coverage.

(6) The Board consisted of 10 independent members during fiscal 2019-20, including the Chairman whose compensation is disclosed separately.

(7) The SVP, Operations will be transitioning from AIMCo in April 2020, and effective September 2018 took on a non-Executive Committee member role. The amounts shown in the prior year are based on the full year.

LTIP grants are awarded at the start of each fiscal year. The resulting value, if any, is paid out after the end of a four-year vesting period and is based on long-term value-added performance. The tables below show the original (Notional) LTIP grants and estimated potential future payouts for each named executive. The future value of awards granted for 2017, 2018 and 2019 but not vested are estimated as at March 31, 2020 based on actual performance for calendar years 2017, 2018 and 2019 and pro forma multipliers of 1.0 (target) for future years. For awards granted in 2020, the future payout is estimated as at March 31, 2020 based on pro forma multipliers of 1.0 (target) for calendar year 2020 and all future years.

No amount is payable if performance is below a certain level or if the vesting and payment conditions pursuant to the plan are not met.

<i>(Thousands of Canadian dollars)</i>	Original (Notional) Grant Value				
	As at March 31, 2019	Granted in Year	Eligible for Payout in Year	Forfeited or Adjusted in Year	As at March 31, 2020
Chief Executive Officer	\$ 2,375	\$ 875	\$ (500)	\$ -	\$ 2,750
Chief Investment Officer	2,926	446	(665)	-	2,707
EVP, Public Equities	1,668	300	(350)	-	1,618
EVP, Fixed Income	1,863	540	(335)	-	2,068
Chief Corporate & HR Officer	913	143	(293)	-	763
Chief Financial Officer	228	140	-	-	368
Chief Legal Officer	538	117	(149)	-	506
Chief Risk Officer	660	179	(165)	-	674
Chief Client and Stakeholder Relations Officer	288	96	-	-	384

<i>(Thousands of Canadian dollars)</i>	Estimated Future Payout				
	As at March 31, 2019	Change in Estimated Future Payout in Year	Eligible for Payout in Year	Forfeited or Adjusted in Year	As at March 31, 2020
Chief Executive Officer	\$ 6,001	\$ (958)	\$ (1,129)	\$ -	\$ 3,914
Chief Investment Officer	7,341	(1,302)	(1,501)	-	4,538
EVP, Public Equities	3,354	(1,210)	(468)	-	1,676
EVP, Fixed Income	4,536	834	(1,004)	-	4,366
Chief Corporate & HR Officer	2,117	(42)	(661)	-	1,414
Chief Financial Officer	304	(4)	-	-	300
Chief Legal Officer	1,187	14	(335)	-	866
Chief Risk Officer	1,322	127	(341)	-	1,108
Chief Client and Stakeholder Relations Officer	519	(80)	-	-	439

RFU awards are granted on a discretionary basis to bridge the gap period between when an individual commences employment and when LTIP grants begin vesting. RFU awards have time horizons of one to three-year vesting periods.

Note 15 Contractual Obligations

Contractual obligations of \$187,832 (2019: \$165,824) are obligations to others that will become liabilities in the future when the terms of those contracts or agreements are met. The Corporation has entered into various agreements with minimum annual commitments for office space and other contracted services. Estimated payment requirements for each of the next five years and thereafter are as follows:

As at March 31, (Thousands of Canadian dollars)		2020
2021	\$	41,292
2022		23,345
2023		17,281
2024		11,502
2025		11,197
Thereafter		83,215
Total	\$	187,832

The Corporation entered into a lease agreement commencing April 30, 2013, for nine years, with an option to renew for a further six years. Included in this agreement is a lease inducement of \$300 to be recognized as a reduction in lease expense over the nine-year term of the lease.

The Corporation also entered into a lease agreement commencing February 26, 2018 for 10 years.

The Corporation entered into a lease agreement commencing January 1, 2020, for 15 years, with two optional renewal periods of five years each. As part of the lease agreement, the Corporation received a lease inducement of \$1,875 which will be recognized as a reduction in lease expense over the 15-year term of the lease.

The total deferred lease inducement as at March 31, 2020 is \$1,911 (2019: \$2,299).

Pursuant to Order in Council 23/2008, the Corporation has made available a facility to access up to a maximum of \$300,000 for letters of credit for security purposes. This facility is utilized by the investment pools and at March 31, 2020 the balance outstanding against the facility is \$59,025 (2019: \$152,089).

Note 16 2019-2020 Budget

The Corporation's budget for the year ended March 31, 2020 was approved by the Board of Directors in the amount of \$528,284 on November 16, 2018. Following changes in accounting policy for reporting third-party investment costs as disclosed in Note 19, third-party other fees budget was reduced by \$46,069. The Corporation's revised budget is \$482,215.

Note 17 Financial Risk Management

The Corporation has minimal exposure to credit risk, liquidity risk and foreign exchange risk due to the nature of our operations.

a) Credit Risk

Counterparty credit risk is the risk of loss arising from the failure of a counterparty to fully honour its financial obligations with the Corporation. The credit quality of financial assets is generally assessed by reference to external credit ratings. Credit risk can also lead to losses when issuers and debtors are downgraded by credit rating agencies usually leading to a fall in the fair value of the counterparty's obligations. Credit risk exposure for financial instruments is measured by the positive fair value of the contractual obligations with counterparties. The fair value of all investments is directly or indirectly impacted by credit risk to some degree. The Corporation is exposed to minimal credit risk as all our clients are established organizations that have a proven history of payment.

As at March 31, 2020, the total carrying amount in accounts receivable balance is current.

b) Liquidity Risk

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting obligations associated with its financial liabilities. The Corporation has limited exposure to liquidity risk as it recovers all operating expenses and capital expenditures from our clients on a cost-recovery basis.

Liquidity risk exposure is managed through regular recovery of all operating costs on a monthly basis. Further, the Corporation's Board of Directors may approve recoveries greater than costs to maintain or increase the Corporation's general reserve, in the event additional funding is needed.

c) Foreign Exchange Risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The fair value of investments denominated in foreign currencies is translated into Canadian dollars using the reporting date exchange rate. The Corporation has limited exposure to foreign exchange risk as amounts are payable and paid in a timely manner.

The carrying amount of the Corporation's US and Great British Pounds denominated foreign currency in accounts payable and accrued liabilities as at March 31, 2020 is \$2,112 (2019: \$1,005) and \$177 (2019: \$66), respectively.

d) Interest Rate Risk

The Corporation is exposed to interest rate risk from our advance from the Province of Alberta. The sensitivity of the Corporation's operating surplus due to a 1% change in the interest rate is \$583 (2019: \$583).

Note 18 Comparative Figures

Certain comparative figures have been reclassified to conform to the current year's presentation. Impacts on the Statement of Operations are presented in Note 19, Restatement of Comparative Information.

Note 19 Restatements of Comparative Information

The comparative figures for the year ended March 31, 2019 have been restated following changes in accounting policy for reporting of third-party investment costs, also disclosed in Note 11 Third-party investment costs. This change had the effect of removing third-party investment operational costs, previously reported as part of third-party other fees, from AIMCo's Statement of Operations. Impacts on the Statement of Operations are presented as follows.

Revised Statement of Operations

For the year ended March 31, (Thousands of Canadian dollars)	2019 Published	2019 Reclasses ⁽¹⁾	2019 Restatements	2019 Revised
Revenue				
Cost recoveries	\$ 588,411	\$ -	\$ (65,090)	\$ 523,321
Interest income	1,044	-	-	1,044
Total revenue	589,455	-	(65,090)	524,365
Expenses				
Third-party investment management fees (Note 11)	198,763	(1,830)	-	196,933
Third-party performance fees (Note 11)	111,624	-	-	111,624
Third-party other fees (Note 11)	84,747	1,830	(65,090)	21,487
Salaries, wages and benefits	129,731	-	-	129,731
Business technology and data services	25,758	896	-	26,654
Amortization of tangible capital assets (Note 9)	14,547	-	-	14,547
Administrative expenses	8,334	(896)	-	7,438
Contract and professional services	7,704	-	-	7,704
Rent	7,189	-	-	7,189
Interest	1,058	-	-	1,058
Total expenses	589,455	-	(65,090)	524,365
Annual surplus	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

(1) Certain comparative figures have been reclassified to conform to the current year's presentation, as per Note 18.

Note 20 Approval of Financial Statements

These financial statements were approved by the Board of Directors on May 28, 2020.

Note 21 Subsequent Events

The COVID-19 outbreak was declared a global pandemic by the World Health Organization. This situation is dynamic with various cities and countries around the world responding in different ways to address the outbreak. As a result of the COVID-19 outbreak, global financial markets have experienced significant volatility. Given the extent of the crisis, it is difficult to estimate the ultimate impact or duration of the volatility on the investment portfolios administered by the Corporation.

